

december 2016

kitchen & bathroom journal

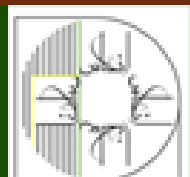
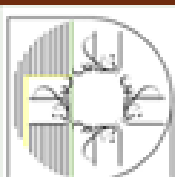


Scavolini embraces contemporary living

- Talking shop with Schüller retailers
- Tile trends from BCT

Plus European Kitchen Design, Specialist Taps, Painted Kitchens, Less Able Bathrooms, Cloakrooms & Compact Bathrooms, Brassware, Kitchen & Bathroom Trends and much more...

آموزشگاه انعکاس منبع جدیدترین اطلاعات، مقالات و دوره‌های آموزشی دکوراسیون داخلی



THE ITALIAN SENSE OF BEAUTY

MOOD design S. Barsacchi



BATHROOMS - Idro design Castiglia Associati



LIVING - Foodshelf design Ora-Itto

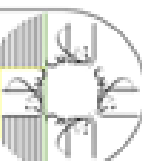
SCAVOLINI™

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December 2016



Cover The Elba range pictured in Concrete Quartz Grey from the schüller.C collection.
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By using Carbon Balanced Paper through the World Land Trust on this publication we have offset 1307kg of Carbon & preserved 110sqm of critically threatened tropical forests.

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Mereway has extended the range of doors in its Cucina Colore collection with five designer woodgrains. The finishes have been added to the Futura and Lastra collections and include Natural Oak, Tobacco Oak, Nautic Oak, Nordic Pine Light and Nordic Pine Grey. The wide range of furniture is also available in the collection.

0800 028 4466

www.merewaykitchens.co.uk

EDITOR'S KITCHEN



1



2

1. The new space saving pop up socket from sycamore lighting features a built in audio speaker with 3W Bluetooth wireless connectivity. Available in Silver or Stainless Steel effect, it is also capable of charging the latest tablets and phones using the built in USB Ports (2 x 1000mA) and includes three UK sockets and comes in a choice of silver, or stainless steel effect top.

0113 286 6686

www.sycamorelightingltd.co.uk

2. PWS' 1909 collection has been enhanced with a selection of new handles, including a stylish, angular knob that's a hybrid fusion of modern design and classic detailing. A total of six new solid brass handle designs have been introduced, available with a plated chrome or bright nickel finish. The handle collection now extends to 12 designs and nine solid pewter designs.

01325 505 555 • www.pws.co.uk



3. Kindred Living Ltd, a new company within the Danesmoor Group, has launched Kindred, a complete bedroom furniture brand that aims to redefine the fitted bedroom. Offering four modern and two classic designs and on-trend colour palette, Kindred sits alongside other brands within PWS Distributors Ltd.
01325 329 000 • www.kindred.co.uk

4. Prima Appliances has launched its Prima+ appliance category. New appliance functions in the higher spec range include ovens with a large 76 litre capacity and removable glass doors for ease of cleaning; hoods with white LED touch controls; an A+++ dishwasher with an 'In Operation' floor light; and fridge freezers with silver trim finish throughout and optional chrome wine racks.
0800 8 77 88 99 • www.partners.pjh.uk

CHOICE

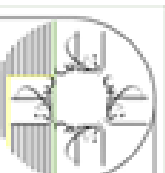
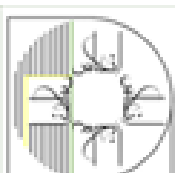


REGICOLOR COLOURED STAINLESS STEEL

Sometimes it's all about being different. And with the new RegiColor collection of coloured stainless steel sinks you can be just that!

Available in five shapes and sizes and in three stock colours - Midnight Sky, Arctic White and Sahara Sand - RegiColor sinks can also be produced in any bespoke colour on request.

T: 01260 280033
E: sales@reginox.co.uk
W: www.reginox.co.uk



LEICHT kitchens has launched a new cabinetry design, Stone. Stone is available in two colour concepts – a light Sandstone and a more basalt-like Grey – but both display all the qualities of the natural material without any of the disadvantages of porosity and staining of natural stone.

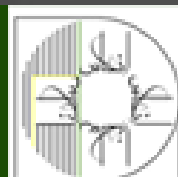
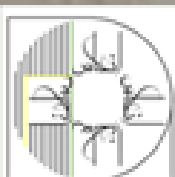
07802 402 921
www.leicht.com

THE EUROS

Winning combinations from leading European kitchen designers...

"Increasingly, kitchens are renovated or built with the aim of bringing the outdoors in through large glass doors, extensions and conservatories. Stone designs works perfectly in this situation as it mirrors the natural environment outdoors, as well as offering an inspiring new texture and colour."

Graham Hopper, LEICHT UK Sales Director





"Anything that lends itself to an individual look and goes hand in hand with ambience for kitchen living will determine what we see coming over from Europe in 2017. Concrete and natural stone décors are the way forward. Individuality can also be achieved via the freedom of choice and the flexibility of combining colours and finishes in a way that will always result in a harmonious design. With Nolte Küchen, 2017 is all about that choice and flexibility."

Eddie Streader, Regional Sales Manager South West & Wales, Nolte Küchen

1. German kitchen manufacturer, Störmer, has introduced Largo to its kitchen collection. Designed for flexible open plan living, the modular design is available in 17 colours, including Capri Blue, Steel and Sapphire Blue (pictured). Designers also have access to over 22,000 special RAL, Sikkens or NCS colours to create a bespoke kitchen creation, plus the option to go handleless for the ultimate seamless open plan style.
020 7692 8707 • www.stoermer-kuechen.de

2. Merging opposing materials, natural wood, transparent black glass and metal come together in this new design concept from Alno. AlnoAttract draws its inspiration from architecture, creating balanced asymmetry and a truly innovative design concept. Tradition blends with vision in a fascinating mix of textures and proportions for a spectacular kitchen, which plays on the idea that opposites attract.
0113 3315 100 • www.alnokitchens.co.uk

3. The AV 2065 from Häcker Kitchens includes a new laminate finish concept which sees doors, worktops and end panels in three contemporary colours - Polar White, Pearl Grey and Taupe. The laminate doors have 45 degree bevelled edges at all sides. Laminate infill panels and shelves with a bevelled edge are also available for a uniform look – and on request, the kitchen is also supplied without handles.
020 7 723 51 31
www.haecker-kuechen.de/en

4. The Tallys and Kiffa kitchen range from Mobalpa is a combination of elegant design and a contemporary living space. The white matt lacquer is complemented with Kiffa Ash Oak structured for a modern finish with elements of black adding to the monochromatic effect. The design includes open shelving on the island, white cabinetry to brighten the room and tall units to maximise space.
www.mobalpa.co.uk





The perfect blend of elegance and minimal taste for the bathroom created with Scavolini's Ki collection designed by Nendo

MINIMALIST

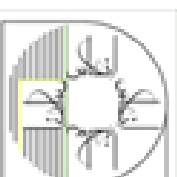
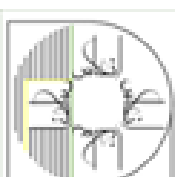
Embrace contemporary living with Scavolini's Ki Collection

It's radical. It's different. It demands that you throw away any notion you may have of traditional kitchen and bathroom design and embrace a new modernism; a minimalist modernism like you've never seen before. What is it? It's Scavolini's remarkable Ki Collection.

The Ki collection combines the Italian craftsmanship of Scavolini with the distinctive approach of Nendo, the Japanese studio headed by Oki Sato - and Nendo has intentionally set out to surprise through experimentation and the inclusion of stylish detailing. Designed for kitchen and bathroom

environments, the Ki Collection perfectly reflects Scavolini's current international strategy, already apparent in other recent introductions designed by prestigious designers such as Ora-ïto, the Diesel Creative Team, Michael Young, Karim Rashid, King & Miranda Design and Giugiaro Design.

With the Ki Collection, Scavolini has introduced new ways of inhabiting space, with the pivotal element - the container - resting on linear-shaped shelves. What has emerged is a storage system that dominates compositions that work equally well in both kitchens and





The composition is characterised by a central island with a 4cm thick Hono Elm Laminate top, which also turns into a practical table



The design is characterised by a double island with Pearl Onyx stoneware top and base units with Matt Iron Grey Lacquered doors



The wall-mounted base units, in Titanium Grey Matt Lacquered finish, with 45° handle grip are partnered by Hono Elm Laminate shelves

MODERNISM

bathrooms. The concept behind Ki, which is a Japanese word used for both "container" and "wood", sets out to hide the kitchen in two objects in order to create space - and one of the major benefits is the complete design freedom it facilitates. The first object is a simple container, a unique but repeatable object; and the second, a wooden shelf that's been reduced to a pure essential. Creative, innovative and exclusive, it's hard to imagine anything more minimalistic, or contemporary than Ki.

In the Ki kitchen, which includes linear, island and peninsula compositions, the

containers rest on shelves and function as wall units, or re-appear in the sink and hob units - novel, important elements that add a personal touch. The doors have recessed grip profiles and the upstands, wall cladding, plinths and worktops come in a single finish. The base units and baskets can be opened using a door with a shaped, 45° slanted profile handle to the side and top, which has been developed exclusively for Ki. The specially designed hood completes the picture envisaged by Nendo. Ki comes in an exclusive range of decorative melamine finishes specifically created for Scavolini, including two

wood-effect versions that blend artisan know-how and advanced technologies.

In the bathroom, the container replaces traditional wall units and also defines the washbasin, which is available in sit-on, inset and free-standing versions. The mirrors are reduced to slabs that rest on the worktops, or against the walls, and they conceal a practical LED lighting system. The lights - in the suspension or wall version - are an additional furnishing element and, like the free-standing towel rails, were specifically designed for this collection.



Manish Hirani, Moiey Kitchens in London: "I chose Schüller because of the depth of range. I can sell everything from entry-level kitchens to the high-end next125 brand. As one of the largest German manufacturers, they have the infrastructure that best supports me, English-speaking order processors, great after care service and excellent quality control. I wanted to work with a company that when I sold a kitchen, it would be delivered perfectly every time."



Amir Kamiabi, Haus of Design in Stockton-on-Tees: "I started in the industry six years ago selling English kitchens but found the quality substandard. I put three German kitchens on show and within six months, order values had tripled. Integrated design software makes ordering easy and I can see costing at every stage of design. There are 10 different showrooms within a stones throw of mine and instead of competing with B&Q and Howdens, I now have the best quality showroom in the area. Today, I only sell German kitchens with Schüller and next125."

TALKING SHOP

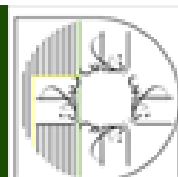
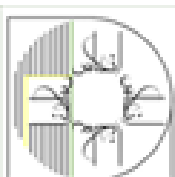
Retailers talk to K&BJ about why they work with leading German brands Schüller and next125 and what it means for their business...



Tristan Clannachan, Dimension & DMI in Scotland: "We had been stocking PWS but wanted to develop a USP, something to take our business in a different direction. Customers aren't just asking about German kitchens, they're specifically requesting Schüller. That's been a real change. With the schüller.C collection, whatever you need, you can create. When we started working with Schüller six years ago it took us in a new direction. We've had year on year increases since then, with 2016 the best yet. And now we have one of the biggest showrooms in Scotland."



David Dempsey, Noel Dempsey in Ireland: "We looked at all options before choosing a manufacturer, but the quality and pricing at Schüller was by far the best. The whole family ethos was the other deciding factor. Schüller is a big company but it doesn't behave like one. We currently sell about 50% next125 and 50% Schüller but I think that next125 will take the lead next year. It's down to fantastic products and some brilliant brand marketing. The adverts are really grabbing attention. If people are talking about the marketing, you know it works!"



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kitchens for life

Made in Germany

WHY IT'S BEST TO SELL **SCHÜLLER**

1 TRY IT FOR **SIZE**

Four systems, two heights and a flexible grid system. Perfect kitchens for individual customers.

2 STORAGE **COUNTS**

Create extra space with four unit depths, adding the contents of a 600mm cabinet to an average kitchen or simply fit large plates in wall cabinets.

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Consistently perfect grids, dimensions and materials make designing the best kitchens easy.

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Any taste, any style and all budgets. With Schüller, there's a kitchen for everyone.

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From design to production, delivery to installation. Faultless service creates happy customers.

8 MADE IN **GERMANY**

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9 SMILE AT **OUR SERVICE**

Supporting retailers from planning to processing, to a dedicated fleet that quickly deliver perfect kitchens every time.

10 DO YOU **SELL** **SCHÜLLER?**

With a free national marketing campaign and recognisable POS material, customers now ask for the brand. That's why Schüller retailers are successful.



“PROBABLY THE BEST KITCHENS IN THE WORLD!”

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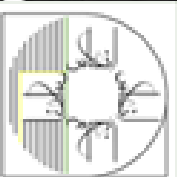
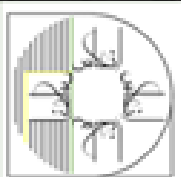
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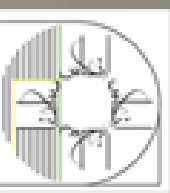
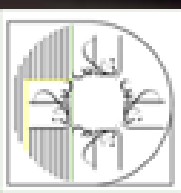
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PRONTEAU Project 4-in-1 boiling water kitchen tap is the latest innovation from Abode. Project is just one of five new tap designs with the addition of filtered cold drinking water, plus 80-98° filtered, steaming hot water from one single tap, with no extra handles. The boiling water function can only be used with the unique Abode Hotkey.
01226 283 434 • www.abode.eu

GO WITH THE FLOW

The latest products to make a splash in the specialist tap market...





1. Quooker has launched a new stainless steel finish version of the Quooker Fusion three in one tap, which dispenses 100°C boiling water, cold water and hot water. The tap includes 100°C boiling water, full 360° rotation, a double push and twist ring mechanism for boiling mode, an LED safety light to indicate boiling mode and twin walled construction.

0345 8 333 555 • www.quooker.co.uk

2. Astracast's range of filtered water taps, Springflow®, freshen the taste and improves the appearance of your mains cold water supply, combating herbicides, pesticides, insecticides and reduce chlorine by up to 99%. Available in five designs and three finishes, the filter is hidden away under the kitchen sink and can be positioned horizontally or vertically.

01274 654 700 • www.astracast.com

3. Franke's FilterFlow Olympus tap removes unwanted impurities such as chlorine, organic matter, metallics, sediment and potentially harmful bacteria, but doesn't remove minerals or desirable elements such as calcium, magnesium and fluoride. One filter will deliver around 2,500 litres of filtered water before it needs changing, with a simple 1-2-3 operation. Available in Chrome or Silksteel.

0161 436 6280 • www.franke.co.uk

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t: 01274 475 179 e: sales@astracast.com

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"The category for hot water boiling taps offers retailers much sales potential as they have become a coveted item for today's kitchens, so it's good to get on board by working with a brand you can trust."

Jeanette Ward,
Communications Manager for Carron Phoenix

1. The Carron Phoenix Seraphina boiling water tap combines 3-in-1 technology for user convenience and features a safety button preventing accidental boiling water activation. It has a space saving tank that fits underneath a 150mm plinth and features a water filter. The Seraphina comes with a five year guarantee and can be fitted new or retrospectively, requiring a single standard-sized 35mm tap hole.

0161 436 6280 • www.carron.com

2. Zip's Design Range of HydroTaps feature the Arc (pictured), Cube and Celsius HydroTap mixer tap in a selection of on-trend metallic finishes. The extended range benefits from filtered boiling, chilled and sparkling water – or any combination to suit their needs – at the touch of a button. The cost-efficient filtration system also offers x25 better filtration than a water filter jug.

08456 005 005 • www.zipwater.com/uk



MARKET INSIGHT



Following the launch of its new Platinum Design range, Zip's Marketing Director, Russell Owens, talks to K&B

Journal about the development of the specialist tap market and Zip's latest product innovations...

Have you seen significant growth in the specialist tap market?

"There's a growing demand for instant drinking water taps systems in UK homes, as they are stylish, safe, energy efficient and convenient to use. It's estimated by 2019 the market for boiling water heaters and taps will be worth some £42 million. This represents an increase of 24% when compared to the estimated market size in 2015.* In addition, while the desire for instant boiling water taps remains strong, we're now seeing huge growth in taps that offer chilled and sparkling filtered water, as this technology is really starting to penetrate the market. *AMA Water Heating Market Report - UK 2015-2019 analysis.

How is technology playing its part?

"The Zip HydroTap has over 50 years of development behind it. During that time, we've been innovating, advancing and perfecting our technology to offer consumers the purest, clean-tasting water possible. Our Zip HydroTaps also benefit from advanced energy efficiency, auto-sleep mode and best-in-class cooling technology, which means you'll

enjoy every drop, knowing no water is wasted. Our innovative Zip Power-Pulse technology also maintains stored boiling water to within 0.2°C of your set temperature, meaning you don't have to waste energy or time waiting for it to heat up.

"We also have a team of engineers at Zip working continuously to further improve our technology, working towards increased functionality and energy efficiency - which we feel will play an important role in the future of the market."

What emerging trends can you see proving popular in 2017?

"Whether it's a Scandinavian rose gold or an industrial gunmetal grey, the trend for metallic kitchen fixtures is growing and the perfect way to add interest into the heart of the home. In light of this, in September we launched the Platinum Design Range, featuring eight new trend-led metallic finishes, taking our HydroTap from a function kitchen appliance to a striking design accessory.

"As well as seeing a desire for more choice when it comes to tap finishes, we've also seen a real trend for clean lines in kitchen design. Our Design Range has been created with interior design enthusiast in mind and really channel those contemporary clean lines, sitting just as happily in a modern kitchen as it would a period home."

What are your predictions for the future of the specialist tap?

"We see consumers' rising interest in health and hydration, convenience and the environment spur investment in appliances such as the Zip HydroTap. With a Zip HydroTap, the need to have bottled water at home is eliminated (our research has shown that 80% of HydroTap owners drink more water than before). As instant drinking water taps continue to become more popular, we see them transforming from an aspirational product only for the very wealthy, to a must-have kitchen appliance."

Make a tap THAT DELIVERS
100°C BOILING WATER,
BUT MAKE IT **SAFE** THEY SAID.
COMPLETELY



ONE TAP DOES IT ALL

Make it provide **FRESH**
FILTERED WATER.
MAKE IT PERFECT FOR MAINS

COLD & HOT WATER
THEY SAID.

MAKE IT ENGINEERED IN
STAINLESS
STEEL
and make it
EASY TO INSTALL.



MAKE IT WONDERFUL

MAKE IT WONDERFUL



"A filter tap will remove the majority of chlorine from tap water, along with other impurities including particulates, bacteria, rust, heavy metals and pesticides. As a result, there is a vast improvement on taste, and while helping to neutralise the pH balance, filtered water is a healthier alternative, which will appeal to the more health conscious. Filtered water is great for areas with particularly hard water as it also acts as a scale inhibitor."

Luke Shipway, Product Manager, Caple

1. Caple's 3-in-1 WRAS-approved, steaming water tap supplies fresh cold water, regular hot water and filtered 98°C steaming water from its stainless steel spout. The Vapos provides 2.4 litres of steaming water, which is instantly ready to use and of the highest quality thanks to a new standard of water filtration technology that provides accuracy for scale and PH control. With a temperature range of 50-98C it uses less electricity than a 40W light bulb.

0117 938 1900 • www.caple.co.uk

2. InSinkErator's® 3N1 steaming hot water tap is now available in two shapes, J and L. Dispensing steaming hot water, filtered water and regular hot and cold water, it's available in a variety of finishes including Anthracite, Brushed Steel, Chrome and the brand new, Satin Black.

01923 297 880 • www.insinkerator.co.uk

3. Reginox's R3N1 tap offers filtered steaming hot, hot and cold water from a single fixture. The ultra-stylish 3 in 1 tap, which is available in a chrome or brushed steel finish, delivers immediate steaming hot 98°C, reducing water waste from over-filling the kettle and eliminating the time and energy lost waiting for it to boil.

01260 280 033 • www.reginox.co.uk

4. GROHE has extended its Blue® water system range, making it simple for consumers to enjoy filtered chilled still, semi and sparkling water on demand. The taps features a colour-lit touch activator and are available in chrome or SuperSteel with three different spout types. The Duo version incorporates standard kitchen tap functions as well as the Blue® filtered water, reducing a family's drinking water costs by as much as 60 percent.

0871 200 3414 • www.grohe.co.uk

"According to the Energy Saving Trust, 40 per cent of households boil the kettle at least four times a day, with 75 per cent admitting to boiling more water than they need; accounting for a significant amount of water and energy wasted every year. Homeowners can save water, and time, with a steaming hot water tap."

Kevin Carr, UK Sales Manager, InSinkErator®





A Great Kitchen Starts with a Great Foundation

Marpatt are pleased to announce the launch of the Foundation Range, a new entry level painted door range that is price pointed to help you sell a Marpatt kitchen more of the time!

The Foundation Range consists of five door models that will be batch painted in five very popular requested colour-matched Egger Board colours. They are Porcelain, Alabaster, Mussel, Cashmere and Light Grey.

The door designs we have selected for the Foundation Range, including popular established designs with two all new door models, are as follows:

Mowbray Oak
True Oak
Monarch Oak
Monarch Smooth (**new**)
Ashbury (**new**)

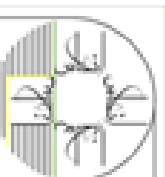
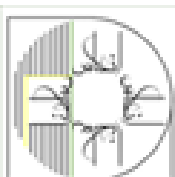
For more information or to order a copy of the Foundation brochure please email sales@marpatt.co.uk or call 0116 2743943.

MARPATT plc

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Available in 18 classic and on trend painted colours, Caple's new Compton kitchen is part of the company's first range of in-frame kitchens and incorporates curved and large, double curved doors. Pictured in Bone, this kitchen features simple, 70mm Ash-framed Shaker doors and comes with lacquered Oak dovetail drawer boxes.

0117 938 1900

www.caple.co.uk

THE PAINTED LOOK

A fresh take on a classic painted finish...

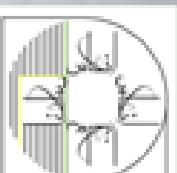
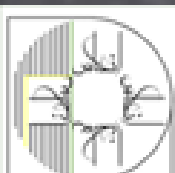
"The kitchen furniture trends for 2017 include sophisticated styles that are more in touch with nature with the warmth and natural beauty of Oak leading the way. Subtle painted finishes are ideal for timeless appeal in a luxury, classic scheme. The latest trends feature lighter neutrals, which complement solid wood and wood veneer perfectly."

Doug Haswell, Furniture Manager, Caple

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1. Multiwood's Baystone range includes Windsor shaker in-frame doors, a selection of tall units up to 2150mm and classic dresser units. Colour options include a selection of heritage colours including Cream (pictured), Porcelain, Dakar and Dove Grey. Complementary canopies, drawer boxes, panels, fillers and further accessories are available.

0161 767 9044 • www.multiwood.co.uk

2. Landau has two ranges that are available in painted styles. The Brooklands door range, inspired by handcrafted techniques and designs from the Georgian and Victorian periods and the Natures Choice 'lay-on' shaker door range. They each have a colour pallet of up to 23 shades and a colour-match service is also available. Pictured in Hartforth Blue and Pavilion Grey.

01482 440 680 • www.landau.uk.com

3. Daval has introduced its latest kitchen range, Henley. The one-piece shaker door features a smooth painted finish and includes framed end panels with a radiused front edge and detailed cornices. Henley is available in four colours: Porcelain, Mist, Mussel and a new grey finish called Pebble. The handles feature the American Copper Cup Handle.

01484 848 500 • www.daval-furniture.co.uk



"As a way to create interest and high contrast, we are noting a blend of painted kitchens partnered with industrial styling. Lodised black finishes, slim profiles and a mix of metallics are now dominating the kitchen, showing that end user how well considered finishing touches like a bronze splashback set against a monolithic stone worktop and painted furniture."

Simon Bodsworth, Managing Director, Daval





1. TKC has launched its Cambridge range to meet the market demand for solid timber doors. The shaker timber doors are available in a choice of five best-selling colours - Light Grey, Stone Grey, Ivory, Mussel and Oak – and features a new 1245mm high curved door. The doors are available ex-stock for immediate delivery and are available in a wide choice of over 60 sizes and configurations. Additional matching components are available.
0161 336 3636 • www.tkcomponents.co.uk

2. Crown Imperial's Midsomer hand-painted, shaker door collection is available in 22 colours. The two tone kitchen style showcases a mix of pale Grey units and a Graphite island centrepiece, with stainless steel bar handles to create a stunning visual feast. Designed for open plan living, Midsomer features interior storage, open shelving and mid height units to create a seamless feel.
01227 742 424 • www.crown-imperial.co.uk

3. Part of Faith Furniture's Natural Collection, The Georgian Collection features a timber shaker design with beaded detailing. Pictured in painted Ivory finish, incorporating a 1000mm butler's pantry in Lissa Oak, The Natural Collection boasts five other door finishes in Mussel, Stone, Oak, Light Grey or Sage.
01204 328 720 • www.faithfurniture.co.uk



"Shades of Grey in cabinets and doors will continue to be in demand and we will also start to see more copper coloured handles, accessories and appliances coming through as people try to find alternatives to stainless steel and black to complement their cabinets."

Paul Jenkinson, Managing Director,
Faith Furniture

FIRST IMPRESSIONS

www.fikitchens.co.uk



Featured Colours
Bespoke Dark Blue &
stocked Porcelain



FARRINGDON

BEADED & SHAKER

The smooth painted one piece shaker is available ex-stock in both Beaded and Shaker styles. Stocked in Porcelain with bespoke colours supplied in 3 weeks.

Design features - Angled end mouldings, full height 1965 larder doors and twin base end panels.

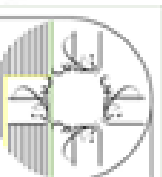
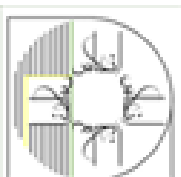
For more information about the Farringdon range, please contact:

multiwood

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Winford kitchen in Oak and Mussel



Harptree kitchen in Coal and Gravel



Blagdon Mist kitchen

IN-FRAME & ON-TREND

Danny Lay talks to K&BJ about Caple's latest in-frame kitchen offering...



Danny Lay, Caple's Managing Director

Caple has entered into new realms with a new, luxury, in-frame kitchen offering which is set to launch this month. The range, which has been hailed the missing piece of the jigsaw for kitchen manufacture, Caple, has an impressive spec and with its near bespoke offering and impressive pricing structure, it's set to attract the attention of kitchen retailers nationwide.

"The kitchen design market is currently very polarized," explains Danny Lay, Managing Director of Caple. "We're seeing very modern and very traditional design at the forefront but decorative designs have the potential to date over time. For those consumers who seek a timeless design that is personal to them, an in-frame painted kitchen ticks all the boxes. Growing in popularity, it's a market Caple were very keen to enter."

With discerning features, the kitchen designs, which focus around the Davenport carcass, include hand-made draws, dovetailed joints, solid oak frames and decorative false butt hinges. And, benefiting from its UK-based hand finishing facility, Caple is confident recent events surrounding the EU and America will not impact its competitive pricing structure.

The 18 colour options available have been influenced by current and future trend predictions, which promote a strong move

towards colour. "It's time to explore," says Danny. "Whilst the grey colour spectrum is present in the range and will continue to be a must-have colour option for 2017, a blue colour palette has been introduced, offering the possibility to mix and match shades and create a look that is exclusive to you. We believe this is going to be big news in the coming year."

The ranges appeal is more than skin deep. Proud of its customer service, Caple offers retailers a second pair of eyes when planning a kitchen design. Danny explains, "Our team can check the kitchen plan against your order to reduce the chases of an error occurring. We also deliver fully-assembled units to the end user, speeding up the ordering process and offering a lead time of just six weeks. It's often the little things that make a big difference."

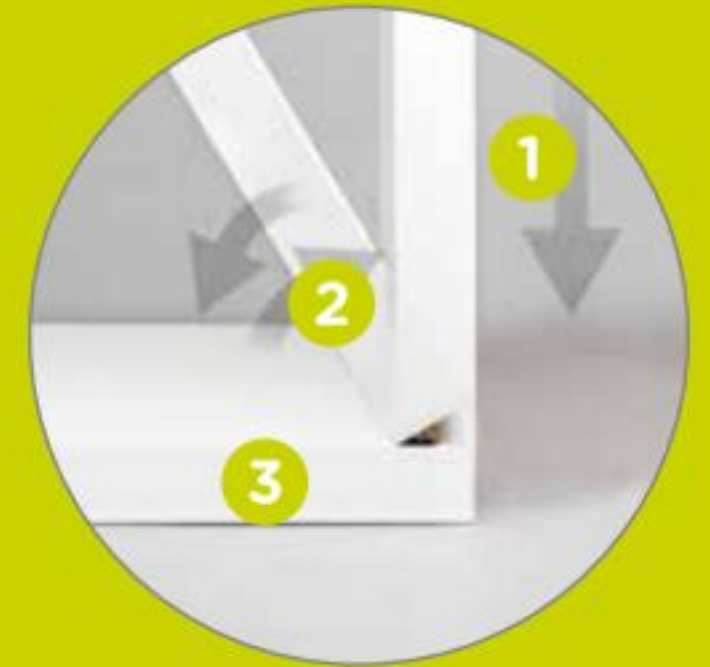
A glossy brochure, dedicated micro-site, colour swatches and simple to use price list are also available to retailers.

Danny adds, "Caple has a solid reputation in the kitchen industry but our range was missing a high-end, in-frame kitchen design. It was the missing piece. A semi-bespoke in-frame offering fits very well with our brand and after two years of development, we're confident the new range will be a hit."

WHEN GOOD THINGS HAPPEN THEY JUST CLIC!

ClicBox is the revolutionary new concept in cabinets that employs the patented **UNICLIC for furniture** technology.

The panels simply **clik** together with no fixings in record time.



READY IN



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ClicBox stockists and distributors UK & Ireland:

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Hills Panel Products (HPP)
BA Components
Stellafoam
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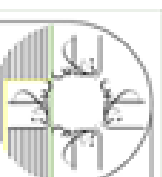
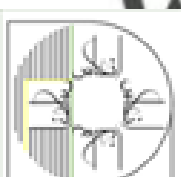
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Aestus's EE005 controlled heat element offers negative temperature co-efficient technology and features a 7-day programmable element that switches the towel rail on and off when you want, at the temperature you want. It also includes an Eco, Boost, Safety Lock feature and manual override for complete flexibility. This device, which can be controlled remotely, can be retro fitted to existing electric or dual fuel multi-rail towel rails.

01902 387 080 • www.aestus.co.uk

"The last 25 years has seen technological advancements come to the fore to meet the needs of the "anytime, anywhere" generation, giving greater user control over heat output and individual preferences. Features such as remote control functions allow the buyer to control the heat in the home at the press of a button and so it's no surprise technologically advanced models continue to gain momentum in the heating market."

Darren Hickman, Marketing Manager, Aestus

TRENDING TECHNOLOGY



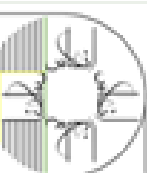
1. Hoover's HOA 03VX WIFI 60cm multifunction oven features wi-fi operated cooking which allows you to operate the appliance via an app. Wi-fi cooking programs include Dynamic Chef, Programme Wizard and Rapid Selection. The large capacity, A energy rated oven, also features an LCD full programmer and soft close door.

01189 311 110 • www.hoover.co.uk

2. The new ProClean A+++ dishwasher range from AEG has the addition of new AirDry technology. The machine ensures solid drying performance while minimising its energy consumption. The ProClean dishwasher also has five spray levels and a satellite spray arm ensuring maximum water coverage.

03445 611 611 • www.aeg.co.uk

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"Kitchens are no longer just for cooking, they are full-blown open plan living spaces which need to be highly flexible to support a range of different uses. We call these different uses 'living modes' and products within these spaces, whether large or small, require a design approach that supports this multifunctional use, while also being pleasing aesthetically. We predict a far stronger trend towards the kitchen looking like a kitchen when you are cooking but then being more abstract in the background when its off-duty."

Fiona Bowyer, Marketing Director, Franke

"We foresee a future in which appliances and new innovative solutions are connected, intelligent, and seamlessly integrated into the daily lives of users - making their lives easier. A future where the kitchen is the hub of the healthy home, promoting and inspiring a healthy and sustainable lifestyle. Over the next year Electrolux is going to launch a broad array of connected appliances in our core markets - the kitchen, the laundry room and the home comfort area."

Thomas Johansson, Design Director, Electrolux

"When we initially launched our first Wi-Fi enabled range in 2015, we conducted a piece of research to gauge consumer demand and found that 40 per cent of consumers were interested in operating their appliances remotely via Wi-Fi and it is likely this demand will grow."

Owain Harrison, Head Of Sales & Marketing for Hoover Candy Baumatic (Built-in) UK



3. The Frames by Franke range is designed to offer a 24 hour kitchen system that takes the user effortlessly through their different living modes. The range includes sinks, taps, accessories, hobs, hoods and appliances that are aligned in design harmony, performance and product quality. Ergonomically, Frames is designed to support the workflow from the wet zone for prep and washing up to the dry cooking zone.

0161 436 6280 • www.franke.co.uk

4. Steamist has created a mySteamist™ app for its luxury steam room range, allowing users to control all functions and their personal profile remotely. Inside the steam shower, the TSC-450 touch screen multi-functional device controls ongoing spa operations, steam options and features Wi-Fi and Bluetooth for audio content.

023 8058 3666/3999 • www.steamist.co.uk

5. The SmartCook allows users the choice of 40 pre-set programmes. Temperatures are set automatically, while the consumer is guided by the text display though the entire process. The extended FlexiZone feature ensures perfect cooking temperatures are delivered across the entire hob's surface, as the smart hob intelligently detects where each pan is placed.

0344 815 8989 • www.whirlpool.co.uk

"We are at the start of a revolution in smart technologies that may transform the way we live. With more than 2.5 billion people worldwide connected to the Internet the number of Internet-connected things has already overtaken the number of people in the world, and at this moment, there are over 10 billion things connected to the Internet. This ever-increasing 'Internet of Things' continues to grow every single minute and will continue at a rapid rate throughout 2017."

Jennifer Taylor, Senior Brand Manager, Whirlpool



1. Sirex is a granite sink from Reginox. Manufactured from Keratek, a composition of ceramic nanoparticles and advanced acrylic resins that provides high durability against stains, Sirex is a hard-wearing alternative to stainless steel. It is available in a choice of three colourways - Black, White or Titanium - and as a single, 1.5 or double bowl configuration, all of which can be either undermounted or inset.

01260 280 033 • www.reginox.co.uk

2. TKC's new Vivo Matt range of 18mm slab doors is available in the popular neutral colours of White, Ivory, Cashmere and Light Grey, together with the bolder Anthracite. The neutral light grey offers the design flexibility to mix and match the matt finish with gloss and woodgrains to add design interest and define different zones in the kitchen.

0161 336 3636 • www.tkcomponents.co.uk

3. Moduleo's Impress collection features registered emboss and provides the ultimate in realistic and nature-inspired design, but with the added benefits of luxury vinyl such as increased durability, excellent heat and sound-insulation, and an easy-to-clean finish. Impress features five wood designs with 22 colour options, in both dryback and click.

01332 851 500 • www.moduleo.co.uk

4. The low profile Vela sink from Carron Phoenix can be fitted into any type of worksurface material and achieves a virtually flushmount appearance by sitting just 1.8mm, literally the thickness of the stainless steel, on the actual worksurface. The bowls feature gently radiused 10mm corners for easier cleaning, and measures 358 x 410 x an extra deep 200mm, while the half bowl measures 158 x 410 x 140mm. Overall the Vela 150 footprint is 1025 x 510 mm and fits into a 600mm cabinet.

0161 436 6280 • www.carron.com

"As interior design trends continue to be inspired by the great outdoors, we predict that natural wood-effect products featuring registered emboss will continue to be in demand for the year ahead. As consumers look to create a warm and cosy feeling throughout their homes, textured rustic finishes will be on trend for areas of relaxation, such as the living room and the bedroom."

David Bigland, Managing Director,
Moduleo UK & Eire

"Neutrals and earthy tones generally are becoming increasingly popular colours for the kitchen as a whole and, in line with this, we are seeing a greater number of white, cream, beige, grey and black sinks being introduced, whether manufactured from granite, ceramic or steel."

Dave Mayer, Sales & Marketing Director,
Reginox



"The general interiors trend for mixing materials and textures in the home is fuelling strong consumer demand for matt door finishes in the kitchen. Matt doors add a layer of tactile interest with an aesthetic that's stylish and satisfying. Mixing plain matt finishes with classic or modern woodgrains creates an easy living look that has long-lasting appeal. Colour-wise, I think that blues and greys will dominate next year."

Chris Hazelhurst, Commercial Director, TKC

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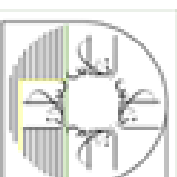
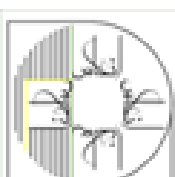
Kitchen & Bathroom Collection



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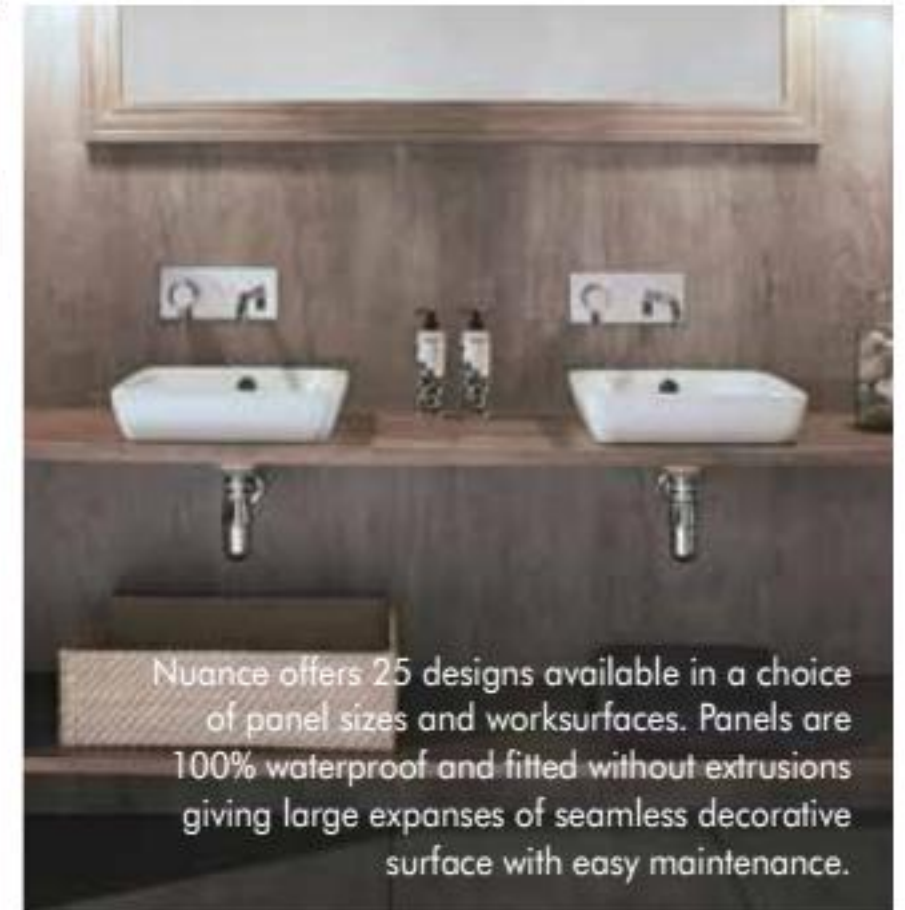
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Bushboard Weathered Beamwood around the sink area and Pearl Marble in the walk-in wetroom, both from the Nuance range of bathroom panelling.



Nuance offers 25 designs available in a choice of panel sizes and worksurfaces. Panels are 100% waterproof and fitted without extrusions giving large expanses of seamless decorative surface with easy maintenance.



Concrete Formwood from Bushboard's Nuance range of bathroom panelling has a 'freshly sanded' texture.

THE FRONT RUNNERS

Jo Gilhooly, Marketing Director at Bushboard, looks at the emerging trends for bathroom design in 2017.



Jo Gilhooly, marketing director at Bushboard

With beige and cream neutrals ceding ground in the bathroom, design trends are moving in the direction of grey and woodgrain finishes. "Timber is a hot trend," begins Jo Gilhooly, Bushboard's Marketing Director. "Consumers are interested in using it throughout the home as a cladding material for feature walls in living rooms, bedrooms and bathrooms to bring depth and interest to a scheme."

While aesthetically, real timber is a highly desirable material, even when treated it is not the most practical for a humid bathroom environment. This is where Bushboard comes into its own, creating an on-trend look with the practical benefits of its waterproof panels. Jo explains, "Thanks to high definition printing, Bushboard can replicate the look and texture of freshly sanded wood, allowing the consumer to achieve the design look with the assurance of long-lasting performance."

Another key trend coming through, particularly in the luxury sector, is large format tiles that create an unbroken and streamlined

finish. This look can now be created easily with floor to ceiling laminate panels with seamless jointing and designs and surface textures that are totally of the moment. "In addition to timber, developments in design include concrete and large scale granites and marbles," says Jo. "Add into the mix the very latest surface texture advancements and this means laminate panelling has the potential to create a freedom in design never before possible."

Jo adds, "We have harnessed these trends and focussed our design development on a range of timbers that can be used in bathrooms or wetrooms with our extrusion-free Nuance laminate panelling range. The new designs of Weathered Beamwood, Salvaged Planked Elm and Concrete Formwood exemplify the very latest in innovation, as they are true to scale and realistic in depth, colour and surface texture. As a surfacing material, sales strongly evidence that laminate is carving out a growing market share and establishing itself as a very credible alternative to tiles for design, performance, easy installation and everyday maintenance."



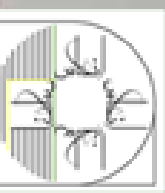
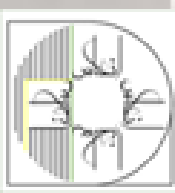
Caple Kitchens. Style as standard.

 caple

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Industrial Gold and Silver metallic metro wall tiles in 75mm x 300mm



Brick-inspired 3D HD Paragon Rustic Red matt wall tiles in 298mm x 498mm



Hex White Black and Grey multi-use porcelain tiles in 175mm x 202mm

TILE TRENDS

British Ceramic Tile's Marketing Manager, Jayne Adamson, talks us through her kitchen and bathroom trends for 2017.

The industrial kitchen look: "We are predicting that the industrial look is set to make a come back in a big way. When it comes to wall tiles, expect to see metallics and exposed brick effects. Bringing a new dimension to walls, metallic tiles can

create a show stopping splashback when used together, or can be used sparingly with plain tiles, providing consumers with maximum design flexibility. With their shimmering finish and glamorous appearance, they work particularly well with wood worktops and plain cabinets for a contemporary high-end look.

"Brick-effect tiles will also feature heavily in kitchen design, with new inkjet printing techniques allowing manufacturers to recreate the look of exposed brick on ceramic tiles. Rustic and textural, exposed brick-effect tiles are at the other end of the spectrum to metallics, creating a bare, stripped back look, but again still tap into the industrial trend."

Bathroom Shapes & Textures: "Wall and floor coverings have taken an edgy turn. In fact, the more edges the better with geometric shapes now taking centre stage. Clean lines offer a whole host of different design possibilities particularly for feature walls and are appealing to fashion conscious consumers.

"Next year is all about texture and clean simple lines being complemented by soft textures and natural forms. The next generation of textured wall tiles offers more than just a ripple or wave effect on a plain tile. Instead, we will see stone-effects and printed tiles combined with 3D textures to create tiles that deliver on visual interest and intrigue."



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THE INTERNATIONAL KITCHEN SHOW
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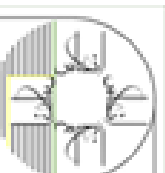
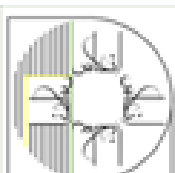
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With no cam and dowel or modesty blocks required to assemble ClicBox, there are no visible fixings and it means it can be assembled on site up to five times faster than a normal, flat pack carcass.

CLICKING THE BOX

BA Clic Components launches ClicBox, the fastest way to construct a kitchen carcass...

We all strive for better productivity, quality and service, knowing that in turn that will mean better turnover and profitability for our business.

It follows therefore if we can make something better, quicker, simpler, stronger and handier then that will tick or in this case 'clik' all the right boxes.

The recent acquisition by BA Clic Components of the ClicBox Production facility from Unilin and the establishment of a new 52,000 sq. ft. production facility in Rotherham means the manufacture of this innovative range is now available on your doorstep.

But why would you use them? Why change what you've been doing for years? Well; why not?

The very simple and highly intuitive assembly means ClicBox cabinets are up to 5 times faster to assemble and the quality of components used are designed to ensure a long lasting kitchen. These include construction from 18mm MFC with a 1.0mm ABS edging to all leading edges, 18mm adjustable shelves, 8mm solid backs, adjustable tool-less legs, solid centrepots and pre drilling for doors & drawers. Already reason enough to try ClicBox never mind the amount of money saved in joiners and kitchen fitter's time.



1



2



3



4

SICAM HIGHLIGHTS

Sicam 2016: The ambassador of 'Made in Italy'...

Figures are in for this year's Sicam exhibition in Pordenone, Italy. Visitor numbers over the four-day event reached 7,000 from 102 counties, whilst 560 companies showcased their latest products and prototypes for 2016. Take a look at K&BJ's product highlights here...

Sicam 2017 will be held in Pordenone from the 10th to 13th October 2017.

1. Air from Sicam is a fully adjustable hinge that incorporates an integrated soft close mechanism for decelerated closing or the Push self-opening system for handle-less doors. With a thickness of only 10mm, Air is inserted into the cabinet and the door and is practically invisible. It can be used both with wooden doors and aluminium-framed doors.

01480 413 831 • www.saliceuk.co.uk

2. The Fioro pull-out shelf from Peka is manufactured from a single piece of top-quality coated sheet metal, combined with railing inserts made of materials like oiled oak to complement unit front panels and interiors. Coordinating custom-fit non-slip mats can also be attached to the shelf base and can easily be removed for cleaning.

01225 438 188 • www.ldlonline.co.uk

3. With the new assembly app Easy Assembly, Blum is providing digital support for the daily work of carpenters and installers. Easy Assembly helps furniture manufacturers and installers with all questions regarding assembly, including safe installation, convenient positioning and the exact adjustment of Blum fittings. All the latest assembly information is at hand whenever needed, saving time and ensuring a high quality.

01908 285 700 • www.blum.com

4. The Actro 5D drawer runner from Hettich is ideal for large pull outs and tall, heavy drawer fronts. Offering a precision 5-way adjustment and a loading capacity of 40, 60 and 80 kg, narrow reveals let perfectly aligned drawer fronts merge into homogeneous surfaces.

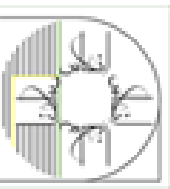
0161 872 9552 • www.hettich.com/uk

5. Nova Pro slide technology is the latest generation double-wall drawer system from Grass. Available in a range of styles, functions and price points, it has now been introduced with a well-concealed child lock and a Tipmatic Soft-Close option - a mechanical, handle-free opening system that also offers soft closing with a gentle push on the fascia.

0800 171 2909 • www.hafele.co.uk



5



1



2



Sleep

The Hotel
Design Event

22-23 November 2016
The Business Design Centre, London

3



4



SLEEP HIGHLIGHTS

Be awakened by Sleep 2016...

1. The new Ino bathroom collection, designed for Laufen by the French designer Toan Nguyen, was displayed at this year's Sleep. Featuring flowing curves and organic design, the collection includes wall-mounted washbasins, washbasin bowls, as well as semi-recessed basins, bathroom furniture and a bathtub available in two versions.
01530 510 007 • www.laufen.co.uk

2. Taking centre stage at Sleep, Perrin & Rowe showcased its Traditional Basin Stand. Designed to complement both the Victorian and Deco Basins, it is available in six finishes: Chrome, Nickel, Pewter, Gold, Satin Brass and Polished Brass. To give the freedom to coordinate any bathroom, these same finishes are also available across the rest of the Bathroom Collection, from bottle trap to waste, through to brassware or a must-have accessory.
01708 526 361 • www.perrinandrowe.co.uk

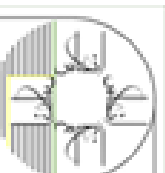
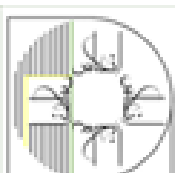
3. At Sleep 2016, Bette showcased the free-standing bath, BetteStarlet Oval Silhouette, which was displayed in two colour option with brilliant white interior and gloss black exterior. Also on display was a steel/enamel washbasin, a bath designed for showering, as well as bathing, and the company's modular furniture range, BetteModules.
0844 800 0547 • www.bette.co.uk

4. The new Meisterstück Emerso bath from Kaldewei has been designed by Arik Levy, combining austere geometry and playful shapes. It features a high back rest and long base area and has been made entirely of steel enamel with seamless, conical coating, flush-fitting waste cover and discreet overflow outlet.
01480 498 053 • www.kaldewei.co.uk

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1. Stendy, the stylish storage heating solution from Vogue (UK) is available in three heights of 889mm, 1318mm and 1747mm and two widths of 512mm and 612mm. Manufactured from Mild Steel and available in Chrome or White, it offers a heat output of up 3974 Btu/hr or 1165 Watts.

01902 387 000 • www.vogueuk.co.uk

2. The newly expanded Matki EauZone Plus Ultra Bespoke collection from Matki comes with a choice of special glass finishes including Low-Iron Glass, combined with the option to have completely recessed profiles and thresholds or streamlined, minimal framing systems. Pictured: 12mm Wet Room Panel.

01454 322 888 • www.matki.co.uk

3. The Aqualux range of five hand showering sets, Twirl, TwisT, CliQ, QubE and CirQ, are ideal for family showering, adaptable to be used over the bath or in combination with a wall mounted showerhead giving the greatest reward. All are chromed, manufactured in Europe and include a choice of design styles, and jet spray options. The showering sets are available as complete kits with hose, rail and brackets for immediate installation.

0121 395 2000 • www.aqualux.co.uk

4. Combining French-style glamour with exceptional classic carpentry, Laura Ashley's Langham furniture range is hand painted in a soft cotton white finish. Units feature delicate styling on the legs and beading on the five piece, soft-close doors. The freestanding basin unit measures 580mmW by 860mmH by 430mmD and is topped by a ceramic basin.

01225 303 929

www.lauraashleybathroomcollection.com.

5. Wirquin has launched Modufix; a unique range of interchangeable toilet seats with hinge options, allowing you to choose the speed of your soft closing seat lid. There are currently three seats in the range that come with an adjustable plastic hinge as standard and a further choice of four fully compatible hinges to upgrade to. Choose between bottom or top fix hinges, quick release seat removal and soft close options, in stainless steel or plastic finishes.

01302 31 2200 • www.wirquin.co.uk

EDITOR'S BATHROOM CHOICE



آموزشگاه انعکاس منبع جدیدترین اطلاعات، مقالات و دوره‌های آموزشی دکوراسیون داخلی

The S 50 bathroom concept from HEWI offers height adjustable washbasins and WC modules. Driven by a motor, the modules can be continuously adjusted to a suitable height using a remote control - allowing comfort, convenience and safety for multiple users. Available in white, grey and Plexiglas fronts. **01634 258 200 • www.hewi.com**



FUTURE PROOFING

Incorporating inclusive design and adaptable living in the bathroom...



1. The TOTO CF accessible toilet features a powerful Tornado Flush that thoroughly cleans the entire toilet bowl. The smooth CeFiONtect glaze and rimless bowl also prevents dirt and bacteria from accumulating on the ceramic surface. The fully accessible toilet measures 355W x 710D x 400Hmm.

0207 831 7544 • www.gb.toto.com

2. The inclusive showering kit from Croydex consists of a 600mm stainless steel grab bar with concealed fixings and a four function 85mm diameter head with rub clean nozzle. The large buttons make it easy to use and the rubber handle has been designed for easier gripping.

01264 365 881 • www.croydex.com

"The latest government figures show that 10.8 million adults in the UK are classed as disabled and there are 770,000 disabled children in the UK. We are faced with an ageing population too, with statistics suggesting that by 2033, 23% of the population will be aged 65 and over. All of this means the need for accessible bathroom solutions is incredibly important now and is likely to increase further in the future."

Nicola Hadcroft, Trade Marketing Manager

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Green is so last year

Standard glass has a green tinge

PureVue^{HD} glass is optically superior and ultra-clear

Standard glass always has a green tinge that's particularly apparent when you view the edge of the glass. PureVue^{HD} by comparison is dramatically clearer. Its reduced iron content reduces the greenish hue to zero levels, so the glass almost disappears and the natural beauty of anything seen through it truly shines.

From anybody else this dramatic advance would carry a significant premium. From Lakes Bathrooms, where superior comes as standard, this extra clarity comes with no extra cost.

Your local Lakes representative will be pleased to show you a side by side comparison and explain more about the brilliance and immediate availability of PureVue^{HD} enclosures, walk-ins and bath screens.

Call your representative or discover more at lakesbathrooms.co.uk/purevue



LakesBathrooms



@LakesBathrooms



Clearly Superior Glass

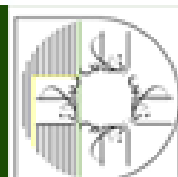
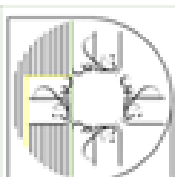


SUPERIOR AS STANDARD

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1

"I strongly believe that future proofing the bathroom shouldn't mean compromising on personal style, let alone institutionalising it, which is why products such as our grab bars have an aesthetically pleasing design and have a contemporary chrome finish. Likewise, our compact shower seat, made from a sturdy, high quality thermoset material, with stylish chrome plated trim, folds flat to the wall when not required providing an unobtrusive solution."

Helen Shaw,
Marketing Manager, Roper Rhodes

1. Neat and compact, Roper Rhodes' Thermoset shower seat folds flat against the wall when not in use. Made from a sturdy, high quality thermoset plastic with a chrome-plated trim, it is easy to install and can safely hold up to 160kg of weight. It measures 350mmW x 328mmD when unfolded. **01225 303 900 • www.roperrhodes.co.uk**

2. GROHE has taken the concept of a standard thermostat to a new level, with its brand new range of introductory level thermostats. The Grohtherm 1000 is packed with GROHE's advanced technology, including CoolTouch® and TurboStat® for the ultimate in safety ensuring no scalding, and its stylish looks complement a variety of bathroom décors. The Grohtherm 1000 is designed for easy and quick installation. **0871 200 3414 • www.grohe.co.uk**

3. Ideal Standard has added a new accessible bath to its Concept Freedom range. Developed in partnership with occupational therapist, Anava Baruch, and the Dementia Charity, Red and Yellow Care, it offers a lowered height of 460mm – 80mm lower than a standard option, an extra wide reinforced ledge and stylish accessories including rails and gel headrest. **01482 346 461 • www.ideal-standard.co.uk**

"We learnt from our work with industry experts that many older people worry about taking a bath. Common fears include anxiety that they won't be able to get out, a fear of sliding under the water and a worry that they'll slip when manoeuvring in and around the bath. The collaboration with Dementia Charity, 'Red and Yellow' played an active role in developing the usability of the bath for a number of different audiences – and was achieved by ensuring the Concept Freedom range provides the very best facilities and bathroom products that respect people's needs."

Robin Levien,
Ideal Standard International Designer





4. Clos-o-Mat's Palma Vita wash and dry toilet features simultaneous flushing and washing features. It also boasts a 'one touch' system that allows the user to benefit from automatic flushing, warm water washing and air drying by pressing and releasing an elbow pad. A wall hung design is also available.
0800 374 076 • www.clos-o-mat.com

5. Saniflo's new Kinemagic Serenity includes a fold down seat that can take up to 150kgs and a cool-touch thermostatic valve. A new style soap tray attaches to the shower riser bar and the door handle has been re-designed to provide an easier opening mechanism. New grab rails complete the raft of updates.
020 8842 0033 • www.saniflo.co.uk

6. The Pressalit Care Matrix washbasin has been produced from the highest quality crushed marble and offers features like integrated handles and a shallow bowl. The basin is wall mounted, but greater flexibility can be achieved with addition of Pressalit Care's height adjustable bracket, which allows an adjustment of up to 300mm with a simple hand control or lever.
0844 880 6950 • www.pressalit.com



MARKET INSIGHT

Robin Tuffley, Marketing Manager at Clos-o-Mat talks about the latest guidelines and considerations when creating an inclusive bathroom...

"With the growing need to make homes adaptable so occupiers can remain independent, and in their own homes, new guidance is aiming to help get it right.

"A new white paper, 'Design Guidance & Considerations for a Domestic Accessible Toilet/Wetroom' has been produced and published by Clos-o-Mat. It offers advice to ensure that all aspects affecting the functionality and practicality of a bathroom, wetroom and toilet, as occupier needs change, are considered.

"Bathrooms are the most common form of home adaptation, to the extent the Lifetime Homes criteria have been amended to accommodate occupant personal hygiene issues.

"Now, future installation of a hoist should be included in newbuild designs. A ground floor toilet should be provided. In existing buildings, changing a door from swinging to sliding can give valuable extra space inside to aid manoeuvrability. Then there are other considerations: will a particular shower chair fit over the toilet, is there the space for such an eventuality, what height is the toilet and can that be adjusted, what about using colour to help people with visual impairments, to cite just a few examples.

"Our white paper covers all the details to think about to ensure a successful adaptation, which meets the user's needs and so achieves best value for the provider."

The white paper can be downloaded free of charge at www.clos-o-mat.com.



The V-care WC uses 3/6lt for flushing and it has three different modes for energy-saving



Self cleaning nozzle for added hygiene



The remote and side buttons are ergonomically designed for ease of use.

FORM & FUNCTION

Hi-tech inclusive bathroom design from Vitra...

International bathroom manufacturer, Vitra, recently launched its award-winning V-care shower toilet to the UK market, combining the functionality of a toilet but with the advanced personal hygiene and cleaning function properties of a bidet.

Proving extremely helpful for less-abled users, Vitra's high-tech V-care WC is available in two variations, making it simple to personalise your washing experience.

Both models features a special self-cleaning nozzle, which offers the user numerous personalised washing options, all controlled via a remote. The user can adjust the intensity, temperature and direction of the water, and conveniently there are separate front and rear washing options. Every conceivable convenience and comfort is built into its manufacture from the ergonomically designed seat to the automatically activated air purification system.

This innovative design has been created by the design studio NOA, who has produced several ranges for Vitra in keeping with its design ethos; to produce practical and aesthetically pleasing products with optimum functionality. The fixtures and electronic parts of the WC are all concealed so it resembles a standard wall hung toilet.

The V-care WC is created for its hygiene benefits; the nozzle automatically cleans itself before and after each use. The body of the nozzle is made of stainless steel and the tip is chrome plated for long-lasting durability and added hygiene. The WC itself is also incredibly hygienic as it has a rimless flush, which means there are no hidden crevices for dirt to become trapped. The Comfort model also features a drying function and automatically opens as you approach for completely hands-free usage.

ROOM FOR
IMAGINATION

Materials that
inspire ideas.
Shapes and hues
designed to freely
express your style.
Unique and
inspiring products
with unlimited
choice.
RAK Ceramics
gives you limitless
imagination.

WALLS AND FLOORS: ATLANTIS MARBLE
SANITARYWARE: METROPOLITAN



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Canova inclusive bathroom range with the newly launched Canova back to wall pan

THE LONDON LOOK

Balmorals London extends its Canova inclusive bathroom range with contemporary sanitaryware and accessories...



i.Care BTW Pan with a heavy-duty soft close seat

Balmorals London, one of the UK's leading independent ceramic design and supply companies, has recently extended its best selling Canova range to include an elegant back to wall pan and matching 580 x 465mm 1tp semi-recessed basin.

Designed around the expectations and requirements of its customers, this compact back to wall pan features a projection of just 510mm and designed to complement the WRAS tested and approved Canova WC with both 6/4 and 4/2.6 litre flush options and a compact projection of just 615mm.

Both WC's benefit from a heavy-duty soft-close thermostet seat featuring stainless steel top-fixings and chrome covers.

For extra height, Balmorals has introduced its contemporary styled i.CARE Comfort back to wall pan, featuring 470mm height and a class leading projection of just 550mm. The Comfort height pan has been WRAS tested and approved for both 6/4 and 4/2.6 litre flush when used in conjunction with the Thomas Dudley Vantage cistern, rendering it suitable for both domestic and commercial solutions without compromising quality or valuable bathroom space.

The Comfort back to wall pan is also available with matching heavy duty soft close ring or seat and features stainless steel top-fixings, chrome covers and uniquely designed side-buffers to assist stability during wheelchair transfer.

V-CARE

ANY SMARTER,
WE COULDN'T CALL IT A WC

Contemporary Design

Contemporary, comfortable and complementing any bathroom, this stylish and modern WC is setting the standard for design in shower toilets. The ergonomically designed seat and ceramic shower toilet with its concealed, integrated electronics provides the perfect blend of design and functionality.

Personal Cleansing

Specially designed nozzle enables the user to adjust the water spray for the perfect cleansing experience. Water temperatures and nozzle position can also be adjusted by the user via the remote control.



Remote Control

V-care can be used via the remote control for optimum hygiene, comfort and convenience.

Redefining Hygiene

A rimless (Rim-ex™) wall-hung design offers effortless cleaning. Air-purification is automatically activated when the toilet is in use, ensuring optimum bathroom hygiene.

Vitra

vitra-vcare.co.uk
vitra.co.uk

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COMPACT LIVING

Space saving sanitaryware for the smaller bathroom...



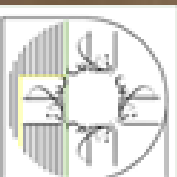
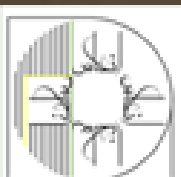
Roca has designed the Mini furniture collection. With a 250mm projection, it provides a compact solution while still providing a good sized basin. The collection includes a co-ordinated basin, furniture and mirror in a white gloss finish or textured wood with a choice of Wenge, Grey or Oak.

01530 830 080
www.uk.roca.com

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Being able to use the perfect size of product for the space is important for the creation of the highest quality bathrooms. There is a major trend for baths and washbasins with slim rims that create a stylish, minimal look, but also have significant space-saving benefits."

Sven Rensinghoff, Head of Marketing, Bette

1. The BetteStarlet Oval Silhouette freestanding bath in a compact 150mm size has been designed for the smaller bathrooms. The handcrafted steel bath features seamlessly shaped skirting and a symmetrical shape. Complete measurements 150 x 80 x 42 cm.

0844 800 0547 • www.bette.co.uk

2. Utopia's new Roseberry bathroom furniture range includes reduced depth fitted timber furniture in six colours. Pictured in London Grey, the collection is a mix of fitted, freestanding and modular options, brassware and tiles to suite period and contemporary living.

01902 406 402 • www.utopiagroup.com

3. The Layton range from Vitra offers space-saving solutions including minimal-footprint back-to-wall WC pans and corner-fitted cistern. The cistern measures 380mm wide and the pan protrudes 755mm from the corner of the room. Made from ceramic, finished in White only.

01235 750 990 • www.vitra.co.uk

"Utopia has always positioned itself as a provider of creative solutions. Although the shape and size of a cloakroom often dictates the layout, there are still lots of ways to add interest and make the most of available space. Small and awkwardly-shaped cloakrooms can include reduced depth fitted furniture, together with a large mirror to create an illusion of space."

Sam Ball, Marketing Services Manager, Utopia Bathrooms



"Wall-hung sanitaryware is particularly suited to compact bathrooms and cloakrooms. Leaving the floor visible creates a sense of space while making cleaning easier. Fitting needn't be difficult, with systems specifically designed for awkward areas. Installing a WC under a windowsill or beneath low eaves in a loft conversion is now possible."

Raffaella De Vittorio,
Marketing and Brands Director, Geberit

1. The Cayono bathtub from Kaldewei has been designed to work effectively in a compact bathroom. Serving two functions at once, this leaves plenty of room to move around and enjoy the convenience of two his and hers wash zones. The room is rounded out by matching washbasins made of Kaldewei steel enamel.

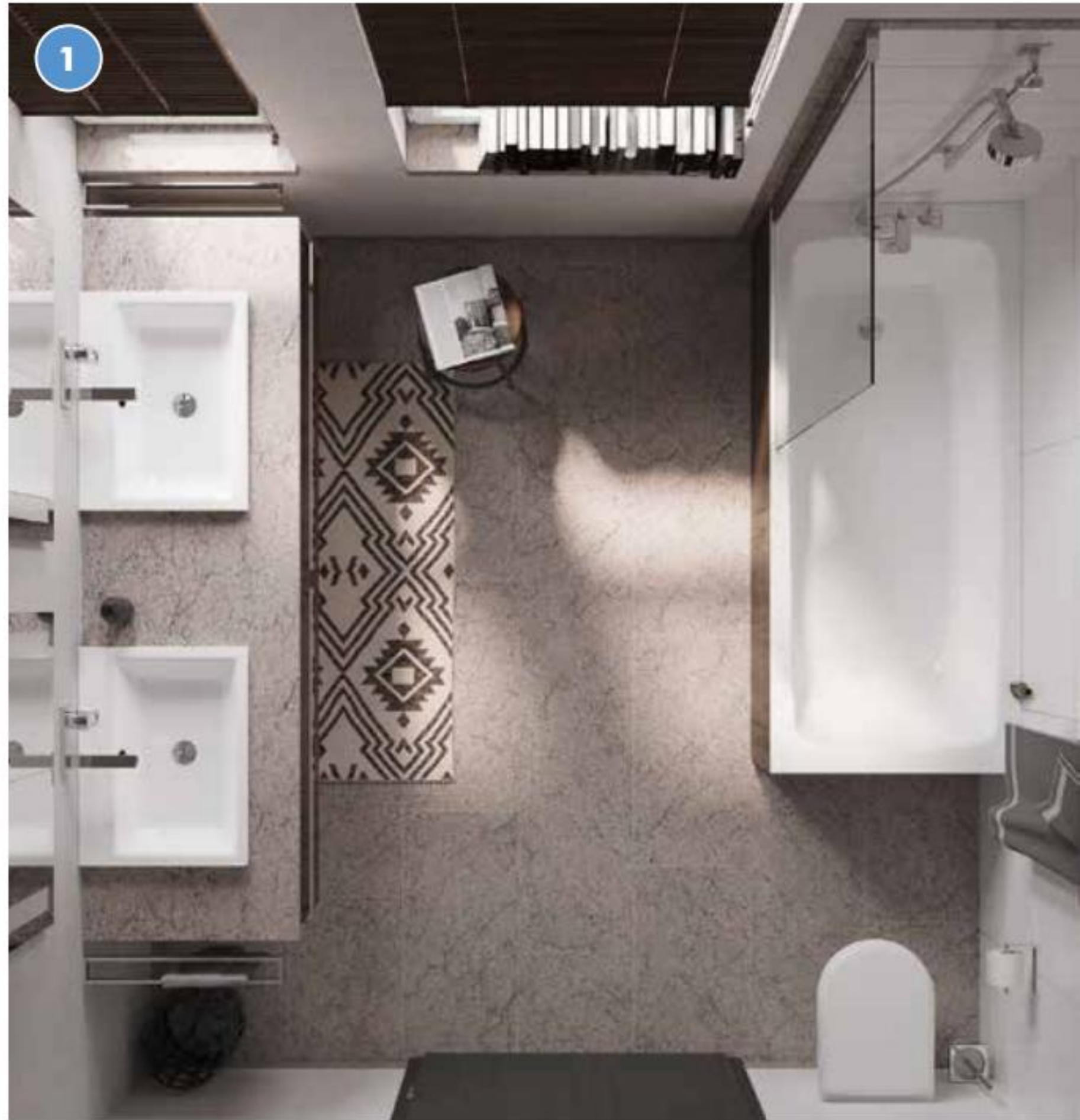
01480 498 053 • www.kaldewei.co.uk

2. RAK Ceramics has introduced its Manhattan range of furniture. Designed to maximize storage space in bathrooms and cloakrooms, the range includes underbasin cabinets, in a variety of formats, as well as tall storage units. All designs are offered in an Oak effect or crisp glass White finish, with sleek chrome handles. The collection can be specified alongside RAK's Resort basins and is offered with a range of complementary taps and accessories.

01730 237 850 • www.rakceramics.co.uk

3. The Harmonie mini cloakroom tap from Abode is the ideal complement to cloakroom, corner or short projection basins and ideal where space is at a premium. The basin Monobloc mixer offers high specification components and chrome finishes. The tap is just 131mm high with the spout exit height at 131mm and a 0.75 bar pressure requirement.

01226 283 434 • www.abode.eu





BALMORALS
London

balmoralslondon.co.uk



less
is more



SIMPLE YET ELEGANT DESIGN

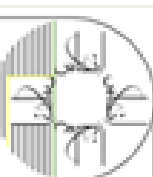
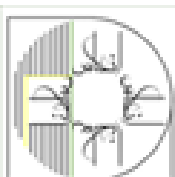
Balmorals London Limited Rm 3.3 - 3.5, Central House, 1 Ballards Lane, London N3 1LQ Telephone: 020 3697 1787 Email info@balmoralslondon.co.uk



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CHANGING PERCEPTIONS WITH RAK CERAMICS

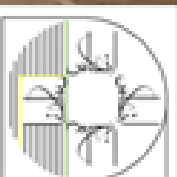
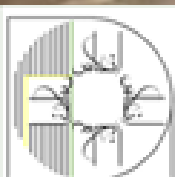
A signal of change as RAK Ceramics looks to the future with major re-branding exercise...

Since it was founded in 1989, RAK Ceramics has worked on some of the most iconic buildings in the world. From the Burj Al Arab to Wembley Stadium, RAK's name has become synonymous with high quality ceramics, gres porcelain and faucets.

But, as the industry embraces technology and the company adapts to meet consumer demand, 2017 will see the global player

take on a new brand identity that reflects who the company is, where the company has come from and the direction it will head in the coming years.

Alvin Biggs, Managing Director of RAK Ceramics UK Ltd explains, "Our old identity did not reflect our achievements. In an increasingly competitive industry, it is vital we play to our strengths and communicate them to our customers."





New Shine Stone tile design from RAK



RAK's Circle Wood design from its latest tile collection



RAK's Resort range



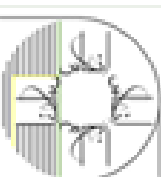
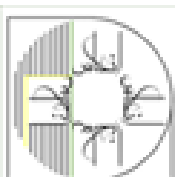
Weston Homes' Southpoint project, featuring a new RAK bathroom concept

The impressive marketing exercise, which has seen the UAE based company create new, image-led brochures, updated POS, dedicated social media channels - and a new website due for launch next year - is set to put the company in a better position for future growth and industry developments in both the trade and consumer sectors. Alvin explains, "Over the past two years, RAK ceramics has successfully implemented several key initiatives to re-focus the business and look to the future. We've strengthened control of our global operations in Bangladesh, Iran, Italy, Germany

and the UK and we're confident our new brand identity will create a single experience for our customers, partners and employees throughout the world."

But what does this mean for RAK's customers in the UK? "You can expect a more consistent experience in RAK showrooms, trade outlets and online channels," explains Alvin. "But, whilst our brand identity is a signal of change, you can still expect to receive solid advice, industry leading technology and an extensive range of high quality products that you expect when working with RAK Ceramics."

Alvin adds, "Our retail customers will continue to be a driving force for us as we head into 2017 and we are continuing to develop new products and ranges to meet the needs of the industry. We're also pushing ahead with some high profile commercial projects thanks to our new in-house contracts team and working closer than ever with the consumer market. It's certainly an exciting time to be part of RAK Ceramics and we're looking forward to taking our customers on this fantastic journey."



The latest Crometta range from Hansgrohe includes overhead showers, hand showers, shower sets and showerpipes and has been specially created for the entry-level segment. The range is WRAS certified and the energy saving EcoSmart models have a reduced water flow of six or nine litres per minute, depending on the model.

01372 465 655

www.hansgrohe.co.uk

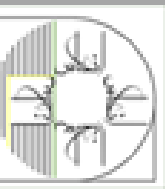
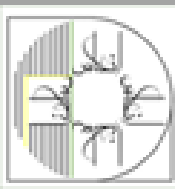
SHOWERING SUCCESS

The latest brassware solutions for the home...

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1. Ideal Standard's new Tesi brassware fittings range has been designed by Artefact. The slim fittings offer versatility in smaller spaces and include the Mini Basin Mixer which is 35mm shorter and 20mm less deep than a standard sized basin mixer, making it ideal for cloakroom installations.

01482 346 461 • www.ideal-standard.co.uk

2. Roca's latest multi-functional hand shower collection, Plenum, is available in two shapes - round and square - to complement existing brassware in the bathroom. Available in two colour options - Classic Chrome and White/Chrome finish - the Plenum includes an integrated push button to switch between Rain, Pulse or Rainstorm showering experiences.

01530 830 080 • www.uk.roca.com

3. The Aurajet range from Methven has hydrophobic (water-repellent) properties - based on the lotus leaf - that allow it to self-cleanse. The micro and nanoscopic architecture of the leaf means that water droplets are not absorbed and instead collect on the surface and gather dirt before running it off the edge. This has now been mirrored in man made materials and applied in product development - including in Methven's patented Aurajet™ technology.

0800 195 1602 • www.methven.com/uk



"The use of new materials has become much more prevalent in recent years, particularly biomimetic materials that mimic the properties of natural substances. An excellent example of this is the lotus leaf, which scientists have studied in order to copy its water-repellent properties and apply them to new products, enabling them to self-clean."

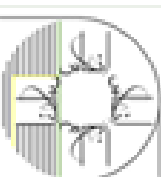
Martin Walker, CEO of Methven UK



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"One of the biggest trends in brassware is in the finishes available – consumers are looking for something a little different from the norm to make their choice of brassware stand out. We are seeing positive growth in sales of finishes including brushed Nickel, matt Black and even Gold. This is also in part due to the trend in washbasin design being towards materials such as stone, glass and timber, with the brassware being chosen to offset this."

Richard Nicholls
Sales Director, Sanipex Group UK

1. Design by Natalino Malasorti, CEA Design's Cross tap has been manufactured from AISI 316/L stainless steel, a totally recyclable material. The collection is characterised by a flat front face that represent the trait d'union between classical and concept contemporary design.

www.ceadesign.it

2. The Ibiza brassware range by Bagnodesign is available in a gold finish and includes a concealed basin mixer. Ideal for partnering with a countertop washbasin, the brassware features a distinctive crosshandle design and elongated spout. The brassware is also available in chrome or matt black.
01924 233 976 • www.sanipexgroup.co.uk

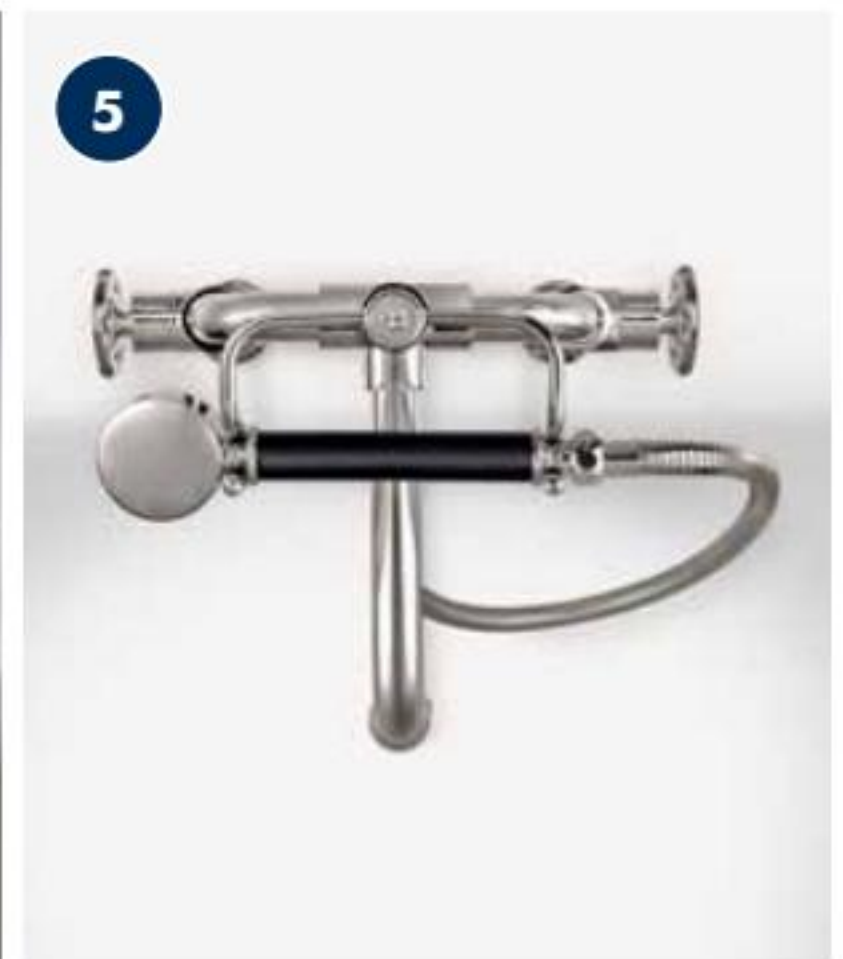
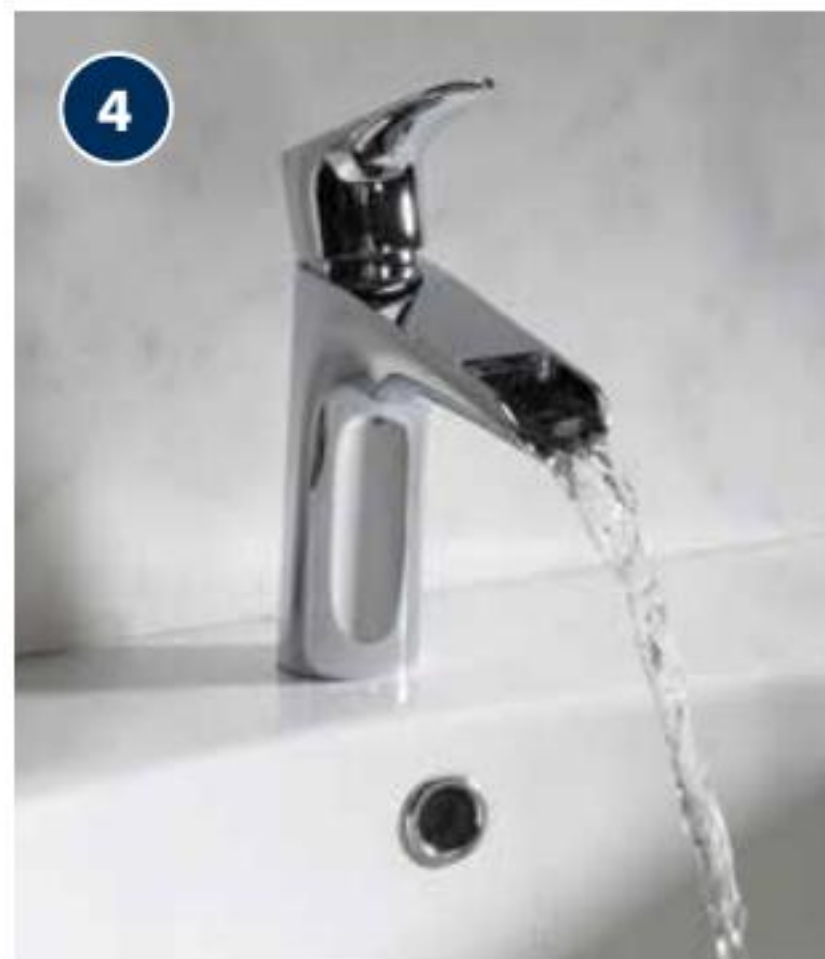
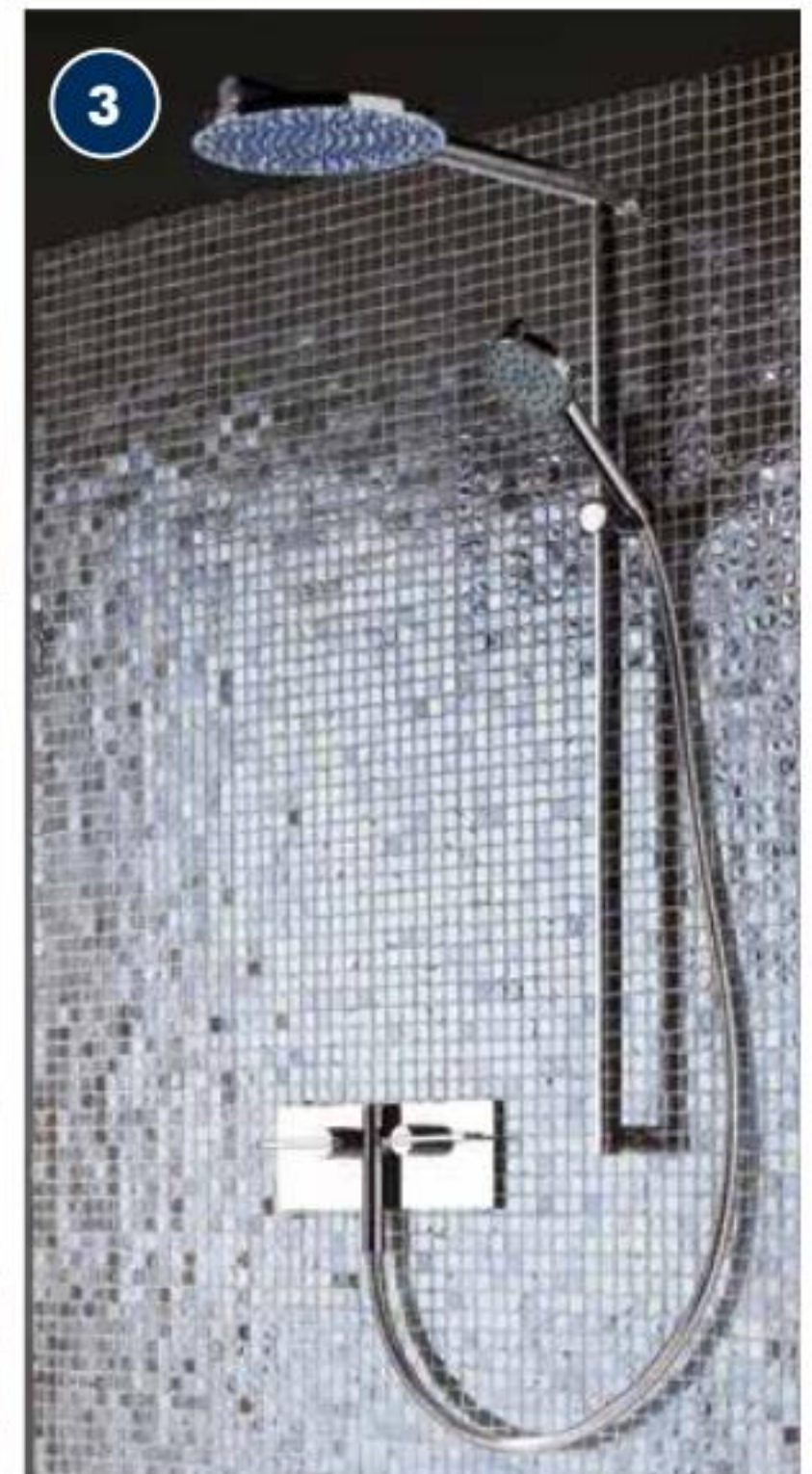
3. The Matki Elixir Blade brassware range with optional eco setting ensures personal water usage and the environment are a key consideration in your bathroom alongside the overall finish and functionality. The setting works by restricting the flow to 11 litres per minute.
0145 433 888 • www.matki.co.uk

4. Laura Ashley Bathroom Collection's contemporary Lucca tap range features an open-spout design and cool chrome finish. The LA1001 basin mixer with click waste, features mono mixer ceramic disc technology and operates on a minimum pressure of 0.5 bar.
01225 303 929
www.lauraashleybathroomcollection.com

5. The TenTen brassware range from Lefroy Brooks range includes basin spouts and bath shower mixers in nickel, natural brass, chrome and Anthracite finish. Shower systems are available in concealed and exposed formats and can be partnered with a range of bathroom accessories.
01992 708 316 • www.lefroybrooks.com

"Particularly in the mid-to top-end of the market, consumers are looking for products that are part of a complete range to create a co-ordinated look across the bathroom and are willing to pay for quality brassware that will stand the test of time."

Helen Shaw, Marketing Manager,
Laura Ashley Bathroom Collection





1. Reginox has appointed Leigh Pritchard as Area Sales Manager for the Midlands. Leigh's remit encompasses growing business amongst existing Reginox retail, merchant and online customers in the Midlands region, as well as the development of new business. Leigh comments, "I have forged considerable contacts, developed strong customer relationships and amassed a wealth of product and industry knowledge during my time in the KBB industry, all of which will be of great benefit in my role at Reginox."

01260 280 033 • www.reginox.co.uk

2. Reginox has celebrated 40 years of business. The Dutch-based company was first established in Holland in 1976 by the Ter Steege Group and has since grown to achieve worldwide sales of circa £20M. With sales offices in Holland, UK, Germany, France and Singapore. Gerrit Smit, Director Sales Office Worldwide, adds, "We are delighted to be celebrating this important milestone in Reginox's history and would like to thank all of our customers for their ongoing support."

01260 280 033 • www.reginox.co.uk

3. PWS has announced the appointment of Jennifer Todd as its showroom and set designer. Jennifer will work under the direction of Graeme Smith, PWS' Senior Designer, who says, "With our packed program of product development our customers are eager to replicate our new designs in their showrooms. Jennifer will play a pivotal role supporting them to help maximise their display space with the latest kitchen ranges from PWS."

01325 505522 • www.pswworksurfaces.co.uk

4. TKC has launched the most significant product range update in its history, as the company continues to invest for growth and strengthen its position as a key supplier to the KBB industry. Three new ranges and new doors comes less than one year after the company announced that it had completed a management buyout and follows a £1 million building programme at TKC's Denton headquarters. The site now boasts a purpose-built 11,000 square foot trade-only showroom and an increase in warehousing space to 100,000 square feet, allowing the company to hold more stock.

0161 336 3636 • www.tkcomponents.co.uk

5. TKC's marketing collateral has been overhauled and re-designed with an eye to boosting retailer's business, following the launch of 19 new doors to the company's product portfolio. Its re-styled literature suite includes a comprehensive Trade Index with new photography and detailed product information, featuring colour-coded tabs for easy navigation and quick reference and an On Trend consumer brochure packed with lifestyle imagery, design inspiration and hints and tips for consumers.

0161 336 3636 • www.tkcomponents.co.uk



1. Ideal Bathrooms has a fleet of over 50 delivery vehicles across four depots to ensure next day delivery to 99% of mainland the UK. They renew its fleet on a three year planned replacement programme and in the latest phase the company has recently taken delivery of 20 new vehicles, all with advanced safety features and eco fuel saving enhancements reducing its environmental impact. Operations Director Kim Kirby-Earnshaw adds, "It is very important to us to have high efficiency vehicles and operating systems to service our customer sales growth."
01908 278 500 • www.idealbathrooms.com

2. The Bedford Lodge Hotel in Newmarket has used Dallmer's floor channel Ceraline Pronto F 600mm in its newly refurbished spa. With a built in depth of only 129.5mm, it offers optimal waterproof adhesion and its removable trap insert offers easy cleaning. The high quality, Dallmer floor channels will help maintain the high standards provided by the Bedford Hotel Spa.
01787 248 244 • www.dallmer.com

3. PWS Worksurfaces has added another accreditation to its line-up of credentials, with the recent award of Lapitec approved fabricator status. A team of four, from the PWS' production, technical and sales departments, was invited to Lapitec HQ in Italy for in-depth training on the material. Extensive testing subsequently took place at PWS' factory, with specialist features created, prior to the Lapitec approved status being awarded. Michael Catmull, PWS Worksurfaces' Process Improvement Manager adds, "We are honoured to be endorsed as a Lapitec approved fabricator and are very excited about the opportunities this status will offer the business."
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