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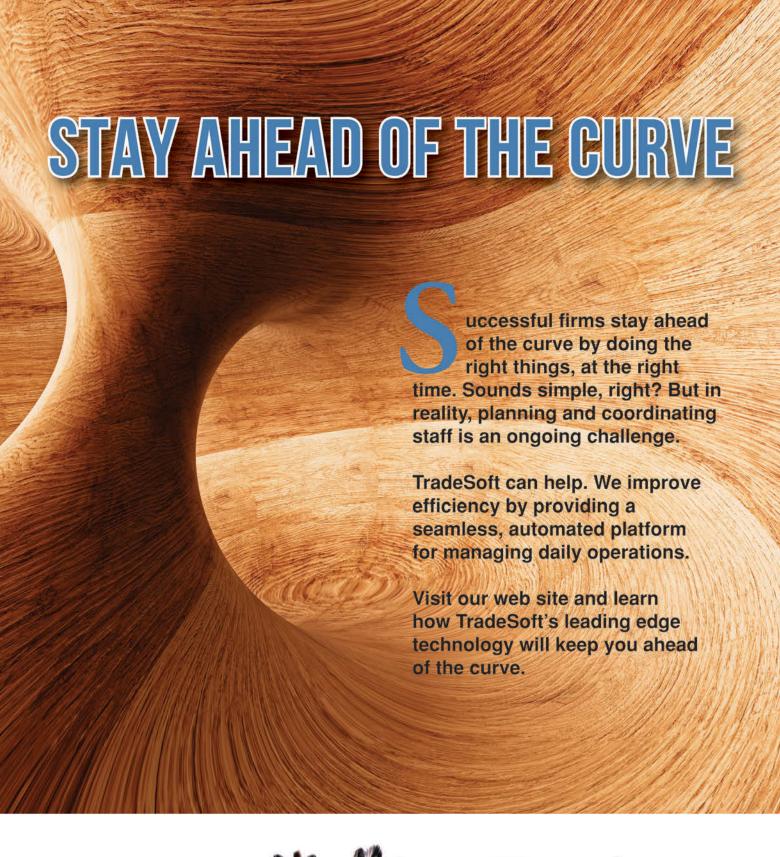
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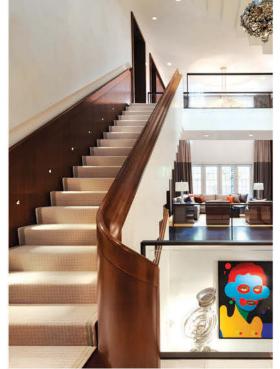
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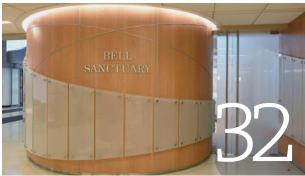






Journal of the Architectural Woodwork Institute Summerde solutions







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Cover: The Novartis Institutes in Boston constructed two buildings with a combined total of 1,100,000 square feet to engage the university and the community's academic capital for its research mission. See story, page 14.

designsolutions

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Ruffino Cabinetry talks about brand growth through relationships

We traveled to Fort Myers, Florida to talk with Steve Ruffino, founder and CEO of Ruffino Cabinetry, and his Chemcraft Distributors Oscar and Mario Hernandez of Famis Inc. located in Miami and Naples, Florida.

Ruffino Cabinetry was founded in 1981 and produces luxury custom cabinetry and fitted furniture for projects throughout Florida and selected national and international projects. Their award winning work has been featured in several publications including Home & Design and Florida Design.

"While we're obviously cabinet makers, we consider our true specialty to be our custom colors and finishing techniques," said Steve Ruffino, "it offers our customers more options than they can typically get from the larger manufacturers. It's what sets us apart.

"I started the business as a solo operation in 1981," said Ruffino, "and now we have 60 employees. We don't advertise and we don't have a sales force to speak of. Most of our business comes from longtime repeat customers and referrals.

"Our reputation for quality has established us as a brand name," continued Ruffino, "we now have designers and architects coming to us as their preferred cabinet company.

"A few years ago we were experiencing a severe production bottleneck in our finishing area. We realized that we needed to find a new partner that could help take our product and our production to the next level – that's when we reached out to Famis and Chemcraft."





Front, L to R: Steve Ruffino - CEO, Ruffino Cabinetry holding grand-daughter Stella Rose Ruffino, Mario Hernandez - Vice President, Famis Inc., Mike McIntyre - Operations Mgr., Ruffino Cabinetry.

Back, L to R: Meghan Ruffino, Stephen Ruffino - Vice President, Ruffino Cabinetry, Carol Ruffino - Sales / Design Mgr., Ruffino Cabinetry, Oscar Hernandez - Partner / Sales Director, Famis Inc., Fernando Rivadeneira - Sales Representative, Famis Inc.

"One of our specialties at Famis is custom engineering automated and semi-automated finishing systems," said Mario Hernandez, "so we were confident that we could help improve their work flow. But first we needed to identify the correct Chemcraft product to fit the system.

"We brought in our Chemcraft technical representative and together we did extensive testing," continued Hernandez, "the solution we arrived at was Chemlife® 24.

"Chemlife 24 was a perfect fit with the on-demand finishing system we set up, and its properties allowed us to greatly simplify their finishing process," he said.

"Between the equipment upgrades and Chemlife 24," added Ruffino, "a step that was taking us 8 hours was reduced to 40 minutes. Overall we've seen at least a 50% improvement in production time." "Chemlife 24 allows us to use this type of system," said Oscar Hernandez, "we're circulating both white and clear and because the same catalyst is used for both, the number of steps involved have been reduced.

"In addition," continued Hernandez, "the 24 hour pot life of the product ensures that there aren't fluctuations in the sheen and helps offset any external factors that might cause problems in the finish such as humidity."

"And, with Chemlife 24," said Ruffino, "we have far less of an issue with formaldehyde off-gassing than we had with the product our previous supplier had us using. Between our distributor Famis, and Chemcraft we get the attention to detail, knowledge and support we need. It's a relationship we can grow with."

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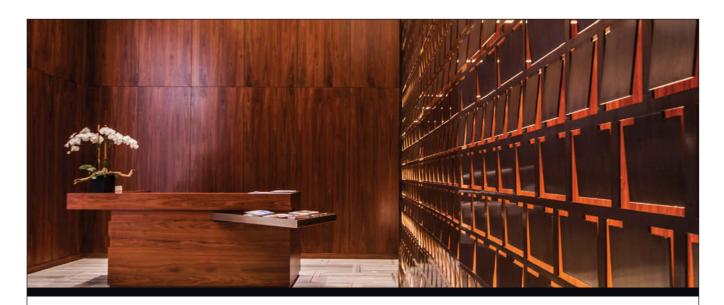


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Inside Info For Design And Construction Professionals

A New Vision for our Next Generation of Woodwork Standards.

TWO PART PRODUCT DESCRIPTORS AND ALIGNMENT TO MASTERFORMAT®



n the post-World War II 1950s economic boom, woodwork manufacturers needed a way to "level the playing field" in competitive bid markets to ensure each manufacturer met the same requirements of product deliverables. At that time, the Architectural Woodwork Institute began developing its Architectural Woodwork Quality Standards and in that process, descriptions were invented and adopted that reflected cost of production as an implied relationship and link to woodwork product quality.





To this end, AWI's Standard document adopted three quality Grades: Economy, Custom and Premium. Conceptually, each level required more labor, better materials and higher labor production costs to achieve a specific measure of quality or in some cases, a subjective description requirement.

For example, both the 2005 AWI Quality Standards Illustrated 8th Edition and the 2014 Architectural Woodwork Standards
Edition Two define three quality Grades as, Economy Grade - The lower grade in both material and workmanship, and intended for work [products] where price outweighs quality considerations.

Custom Grade – The middle or normal Grade in both material and workmanship, and intended for high-quality, conventional work [products].

Premium Grade – The highest Grade available in both materials and workmanship intended for the finest work. This is naturally the most expensive Grade."

For the past 60 or so years, the three Grade definitions imply that with each higher Grade, product costs increased, workmanship quality improved and visual appearance is superior than the preceding Grade. Thus, as *Standards* evolved over time, prescriptive requirements were adopted to define the ways and means by which architectural woodwork is to be fabricated, which also supports the relationship between higher quality and higher product costs given the challenges surrounding the one-word Grade descriptors.

The old orthodoxy of a one-word Grade description is totally inadequate in today's marketplace and must change. With the integration and application of networked digital technologies, manufacturing technicians can produce more with fewer craftsmanship skill requirements, in fewer labor hours and with repeatable accuracy levels nearing tolerances of .0001". A remarkable and dynamic departure from the 1950s skilled craftsman production process of yester-year!

Five Variables

The current industry standards include a mix of five variables that on the surface appear to offer the user more options but may tend to limit the entry of new products into the marketplace and stifle the introduction of innovative joinery methods. Over time, and perhaps unintentionally, these variables have become the industry's rules and regulations.

This unwieldy combination tends to impose a Standard that is confusing, difficult to navigate, and in the end, requires manufacturers to adhere to production processes that continues to "level the playing field" through strict prescriptive joinery and production requirements, while adding nothing other than cost to the end product.

WOODWORK PERFORMANCE MEASURES AND LEVELS

In many cases, meeting these requirements have accomplished nothing more than adding production costs while creating NO additional value to the finished product. These rules and regulations can be summarized as,

What you SHALL DO.
What you MAY DO.
What you SHALL NOT DO.
What you SHOULD NOT DO.

And, multiple choices plus other options for *WHAT YOU CAN DO*.

AWI's Vision

AWI is creating our next generation of architectural woodwork industry standards to **better meet** specifier and end-user **expectations** for product that meets an intended function. And to do this, AWI is establishing woodwork performance measures and levels. based upon factual data obtained from AWI's National Testing **Center** where performance values are carefully measured while historical data is being recorded.

The first descriptor is based upon woodwork performance measures. This means that as **Performance** Levels increase from a low of number one, and with each successive increase, a higher level of tested performance value is delivered. By providing specifiers with a tested and proven numeric Performance Level gives them an ability to select an appropriate Performance Level that meets their customer's specific needs and use.







PFRFNRMANCE

After all, the performance of office copy room casework is very different than performance required in a rugged environment like a university dormitory. Performance Levels allow for alignment of intended service duty to appropriate product selection, which results in the appropriate use of resources.

The second descriptor describes **product's** aesthetic values and **appearance.**The familiar Grades of Economy, Custom and Premium in the future will apply strictly as an aesthetic measure related to the product's finished appearance. Examples of aesthetic measures

veneer matching, the quality of factory finishing appearance for transparent, stain and opaque coating systems, gap measures and tolerances, flushness tests, overlap measures,

etc.

include visual appearance of

A new numbering

format will aid architects and specifiers. Each section of AWI's next generation of woodwork standards is numbered and aligned to the MasterFormat® system.

This approach will make it easier for specifiers to reference woodwork products in their documents and will consistently and correctly align specifications to the scope of work.

A brand-new approach and most certainly, a win-win proposition for all.

In summary, AWI's vision to utilize a two-part selection of Performance Level plus Aesthetic Grade

> will enhance and align the relationship between intended product service to the appropriate product's cost; an innovative paradigm shift

as together, we look forward to the future of AWI's next generation of architectural woodwork industry standards.

Stay tuned to the quarterly updates on AWI's new Standards Development in upcoming issues of AWI's **Design Solutions**. Our new Standard promises to be developed on a foundation of a voluntary, consensusbased industry inputs, transparency and in

process.

adherence with AWI's ANSI-

approved procedures and





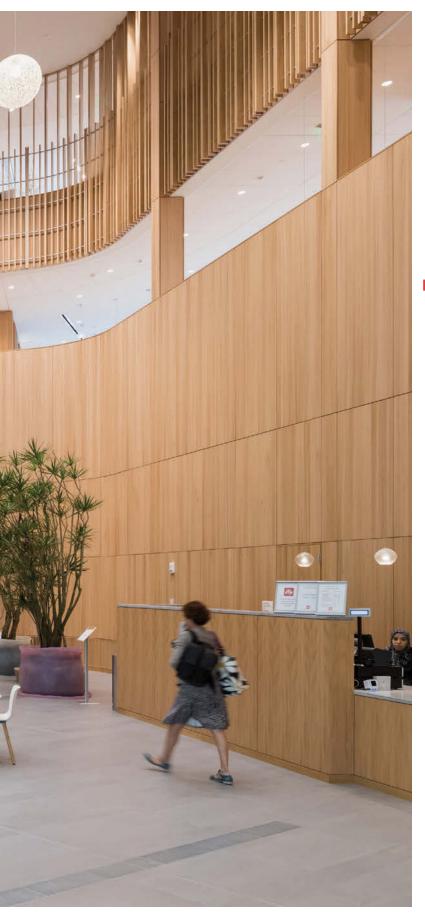












he Novartis Institutes for BioMedical Research (NIBR) is the innovation engine of Novartis, a major pharmaceutical company. Located on the campus of Harvard Medical Center in Cambridge, Massachusetts, NIBR is a global organization of approximately 6,000 scientists, physicians and business professionals from around the world that offers many opportunities for individual professional growth and development. The Institutes promote the type of "flexible thinking" required in a diverse, innovative research organization.





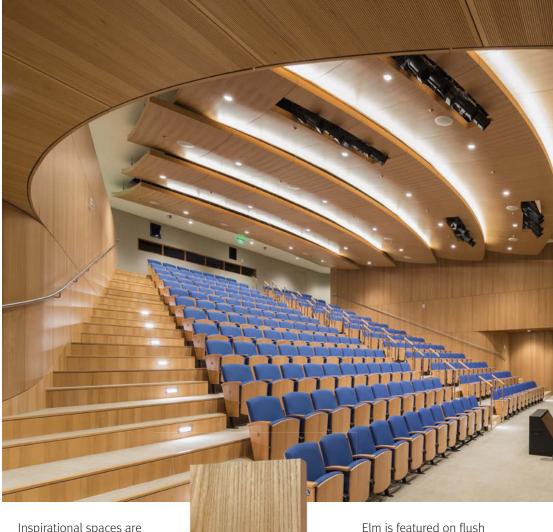
The company focuses its resources on developing medicines and devices that can produce positive realworld outcomes for patients and healthcare providers.

Novartis launched a six-year project in 2010 to construct two buildings with a combined total of 1,100,000 square feet to create a central space to both the campus and to the neighborhood. The new building seeks to engage the university and the community's academic capital for its research mission.

Called in to design and build the project were architect of record, Cannon Design, Boston, Massachusetts; Maya Lin Studio, New York, New York, with Bill Bialosky Architects, New York, New York, responsible for Building #608: and Toshiko Mori Architects, New York, New York, responsible for Building #613. Architectural woodwork for the two buildings was fabricated by Mark Richey Woodworking, an AWI member firm located in Newburyport, Massachusetts.

Building 608

This building covers 800,000 square feet. The heart of the building is shared workspaces and communal spaces that encourage scientists to gather. Materials and acoustic properties allow people to work quietly and out in the open. "Privacy is managed with layers of light, stone glass and wood," points out Bill Bialosky.



Inspirational spaces are filled with light and natural materials to create a visually and emotionally comfortable environment. Styling cues are clean minimalistic details that rely upon the beauty of the natural materials which "tie nicely the pursuit of medicines to their biological origins," he explains. Bialosky also reports that there was a strong desire to connect the Cambridge Novartis campus with the Basel, Switzerland campus where there is a definitely modernistic aesthetic

In this building, Elm was the wood of choice for the vertical surfaces, selected Bialosky notes, for its color rendition, grain structure and sustainability story. White Oak is used on the floors for its neutral appearance, economy/sustainability and its compatibility with the Elm.

ELM





door details, glass partition

trim, and curved doors at the

auditorium. Project Manager

John Hickey of Mark Richey

Topakustik paneling is used in

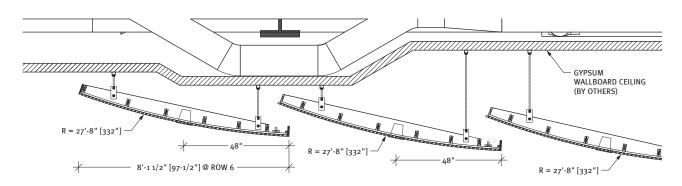
the auditorium and the atrium.

Woodworking notes that



The auditorium and the atrium were the most complex part of the project involving curved paneling throughout, Hickey continues. "The massive scale – spanning three stories – and coordination of all the trades presented the biggest challenges. One of the most intricate aspects was the curved ceiling with 'cloud' panels. We did extensive modeling to develop a support system for the 'cloud' to interact with complex mechanical systems in the ceiling."





SECTION DETAILS

@ Auditorium Ceiling





Building 613

This building encompasses 300,000 square feet that includes introverted individual study nooks to extroverted communal spaces, promoting engagement both within the labs and throughout the social spaces. "As a device to facilitate different types of research on each level, the design incorporates five interconnected double-story, daylight filled atria located along the diagonal stair at the south façade. Instead of one large atrium, the decentralized distribution creates unique identities on each level," explains Marta Fenollosa of Toshiko Mori Architects.

Fenollosa adds that the design team spent a great deal of time with Novartis developing their program and an understanding of how they conduct research and collaborate.

"Environmental control and daylight optimization were carefully studied in the design," she says. "The building incorporates two innovative louver systems on its façade, one of glass on the exterior and one of wood on the interior to maximize daylight and minimize glare and heat gain. The interior environment incorporates natural materials to be warm and inviting. A high level of scrutiny was given to the acoustic features to create an optimum atmosphere for focused research. The project has achieved a LEED Gold certification."

European rift White Oak and American Walnut were selected for Building 613 for the nooks and floating furniture featured within the open spaces. The selection, says Fenollosa, was based on a combination of both colors and intensities, in addition to the light reflected on the louvers, that created a very warm space to counteract the cool space of the laboratories. White Oak is used on the floors in this building as well.

Novartis was a three-year architectural woodwork project, points out Hickey. Mark Richey Woodworking was hired for the preconstruction phase to help deliver scope and baseline unit pricing for the general contractor. "Subsequently we were released to develop more intricate details for the auditorium and atrium."

"We worked with the design teams and all trades to coordinate the engineering of our shop drawings, using SIM and 3-D technology, as well as fabrication and installation methods," he adds.

at a glance

AWI MANUFACTURING MEMBER:

Mark Richey Woodworking

LOCATION:

Newburyport, Massachusetts

ESTABLISHED:

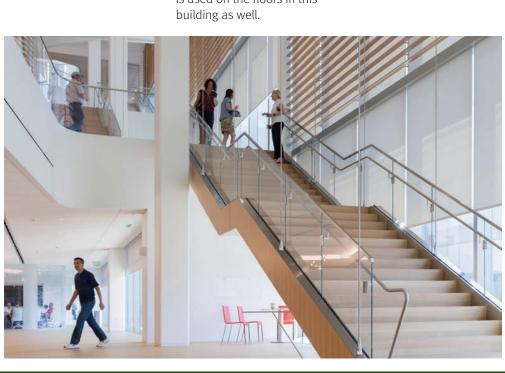
35 years

EMPLOYEES:

100+

FACILITY:

100,000 square feet







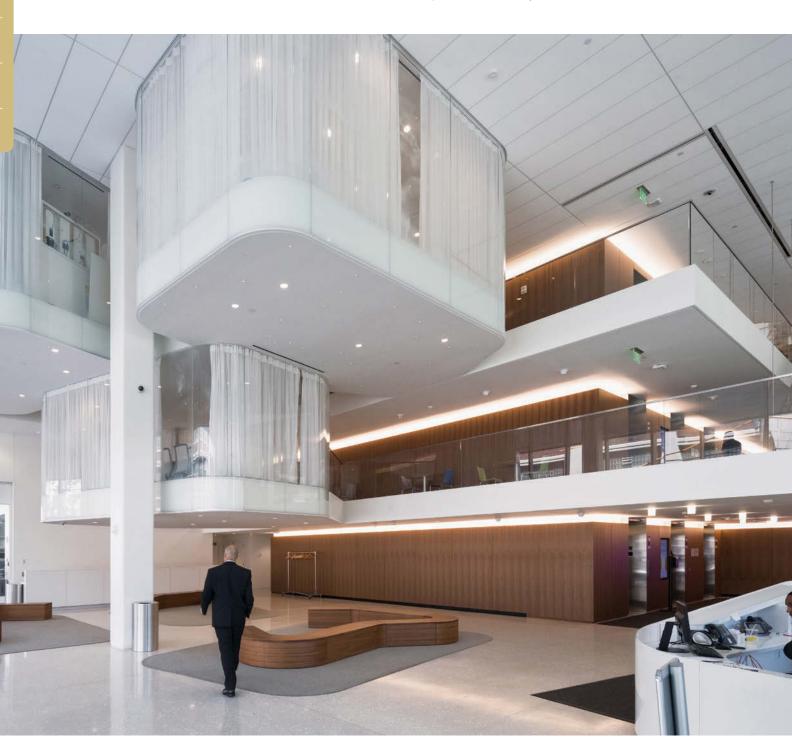


Additional elements fabricated for the project included a server, elevator lobbies and a grand staircase.

"It was extremely exciting to work with such inventive designers and architects," Hickey continues. "A tremendous amount of time, collaboration and effort went into developing the construction details for this extraordinarily complex project. Our strong collaboration made the project successful."

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Greg Porfido, Chief Operations Officer







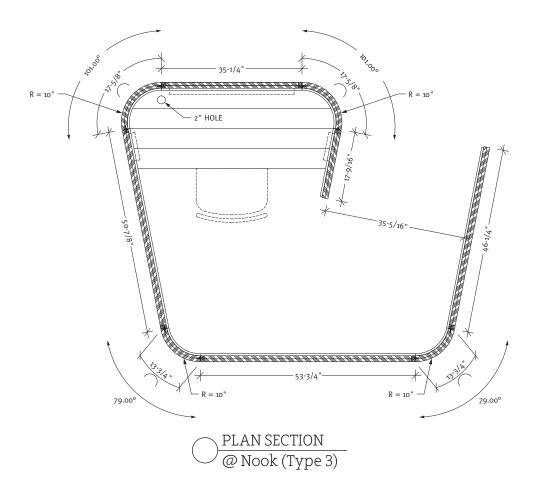
The Woodworker

Our working relationship with Mark Richey Woodworking was excellent, recalls Bialosky. "We could not have done it with the same degree of excellence of quality and integration of the details if it were not for them. Their attention to quality whether it be the acquisition and processing of veneer to the development of the details in the design assist phase was invaluable. I have not worked with anyone better in my 10 years."

The consistency and match of the Elm veneers from one area to the next was very challenging, he adds. "Finding logs and flitches that worked with the scale of the various areas could not have been achieved if it were not for the expertise and quality control brought to the project by the woodworking firm. Not to mention that solid stock Elm is not available and White Oak needed to be integrated and blended into the design with minimal variation in the appearance where solid stock was needed for the durability of the detail. It truly was a job well done."

Fenollosa adds, "from the beginning of the project our relationship with Mark Richey Woodworking has been excellent. They provided all the support our firm needed and they worked with us hand-in-hand to allow us to bring our architectural vision to reality."

PROJECT: Novartis Institutes for Biomedical Research Cambridge, MA PROJECT OWNER: Novartis Institutes for Biomedical Research Cambridge, MA





WOODWORKER: Mark Richey Woodworking Newburyport, MA

ARCHITECTS:
Cannon Design
Boston, MA
Maya Lin Studio
New York, NY
Bill Bialosky Architects
New York, NY
Toshiko Mori Architects

New York, NY

GENERAL CONTRACTOR: Skanska USA Building Inc. Boston, MA PHOTOGRAPHER:

Iwan Baan

The Netherlands













New Hotel Adds to the Revitalization of Downtown Norfolk CECULE Destination.

oors have opened to Norfolk, Virginia's, highly anticipated Norfolk Hilton The Main, in the heart of this coastal destination. The hotel adds to the revitalization of Norfolk. U.S. With a growing foodie and art scene, Norfolk is in the midst of a modern-day renaissance now offering travelers a cosmopolitan stay. Hilton's arrival redefines meeting and gathering spaces in the region with new conference rooms and four sophisticated restaurants, making the hotel a destination for visitors and locals alike.









Standing 21 stories tall, the hotel joins downtown Norfolk's skyline of modern and historic buildings. With a glass curtain wall, Hilton Norfolk The Main features an astounding 100-foottall ground floor atrium, seamlessly blending Norfolk's urban core with a bright, contemporary interior. From the atrium guests can explore everything the property has to offer including 300 luxury guest rooms, four signature restaurants, as well as The Exchange, the city's largest convention and meeting space.

at a glance

AWI MANUFACTURING MEMBER:

Campostella Building & Supply Corp.

LOCATION:

Norfolk, Virginia

ESTABLISHED:

1947

EMPLOYEES:

48

FACILITY:

40,000 square feet

The primary architect for this quality-certified project was Cooper Carry out of Alexandria, Virginia, while design of the three restaurants was handled by the architectural firm of Baskervill in Richmond. Virginia. Architectural woodwork was fabricated by AWI member firm Campostella Building & Supply Corp. located in Norfolk. Campostella worked in conjunction with L.F. Hartman Inc. and SD Verret LLC, an AWI supplier member, to install the woodwork.

ANIGRE

Public Spaces

Woodwork was used at this property to highlight individual spaces in the building, signifying where the "action" is, and where the function of a space may change, explains Mike Linker of Cooper Carry. The overall design concept incorporated a tone-on-tone color and material palette, and the woodwork complements this by adding warmth and rich hues to the space.





From the first floor of the atrium, each level exposed to the guest is highlighted with woodwork to signify a special use. For the public spaces, the design concept was highlighted with simple elements and linear lines, so that the interior and exterior architecture complement each other.

It was important to the design concept to incorporate a mixture of woods and metals to accent the neutral tones of the hard surfaces found throughout the property, adds Linker. Much of the woodwork elements feature metal reveals, enhancing the linear design of the woodwork itself while subtly breaking up large masses.

According to Peyton Palmer of Campostella, the open public spaces – specifically atrium levels one through four, conference areas and the executive/ presidential lounge on the 21st floor – consist predominantly of plain sliced Walnut veneers and hardwood. The casework is half-crown Walnut veneer plywood. All paneling and casework are sequence matched.

Quartered Anigre veneer, sketch matched, is used at the Level 2 reception feature wall, as well as the Level 3 pre-function feature wall. Quartered Anigre, book matched, is used on pantry cabinetry and the reception desk on Level 2.















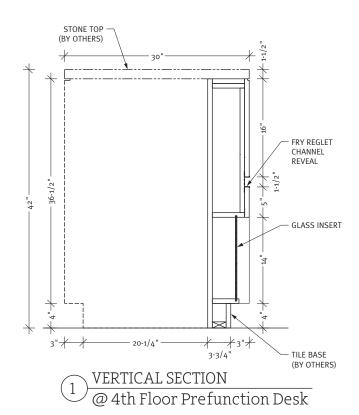


"The soffit paneling at the third floor of the atrium provided a challenge due to sheer size of each panel, and the sequencing required to complete the project on time," explains Palmer. "Since the panels are five feet by ten feet, they wouldn't fit in the service elevator. The freight elevator was inoperable at the time, so we coordinated to lift the finished panels through the open curtain wall from the street on the northwest side of the building."

Restaurants

Saltine and Varia are both approximately 8,000 square feet and Grain is approximately 14,000 square feet. The process from initial design to project completion spanned four years. Each has a very distinctive and unique look and feel with very different detailing and finishes.

J.C. Schaub of Baskervill explains, "Saltine is designed to feel like a worn and established neighborhood corner pub that existed for decades, dark and masculine with classic rail and stile detailing. Varia is an eclectic, modern Italian restaurant that sets up a series of discoveries and differing dining experiences. Grain is a comfortable taphouse that blurs the line between indoors and outdoors."









In Saltine the use of worn brick, and painted stile and rail woodwork with edges slightly sanded to look worn, cast zinc bar tops, tile floors, and cracked subway tile contributes to the established feel of the space. Varia features modern and simple detailing and includes two sets of hidden bookcase doors leading to a pair of spectacular dining rooms. Grain features painted brick, wood flooring, rough-cut butt joint plank wood on the walls, indoor trellis, and faux trees that bring the outdoors inside, while games and lounge areas extend outside.

Palmer reports that Red Oak hardwood and plywood are used in Saltine, while quartered Mahogany with a book match is used in Varia. The reclaimed wood product in Grain is an Elmwood product used on the walls and ceiling at the bar. The credenzas and trellis are made of White Oak hardwood and plywood.

We pride ourselves on our performance with difficult, largescale architectural woodwork projects. Our success in this regard is directly correlated to the hard work and dedication of our employees.

- Peyton Palmer, Project Manager





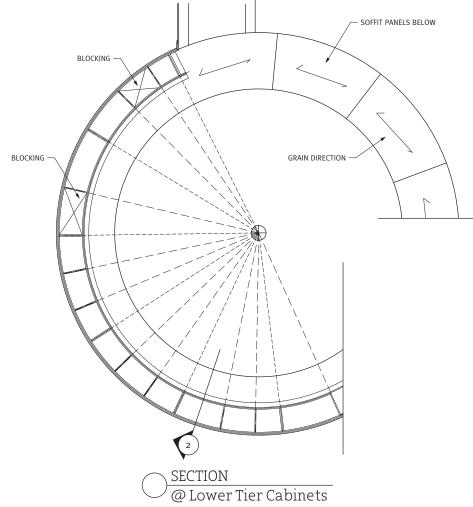




Teamwork

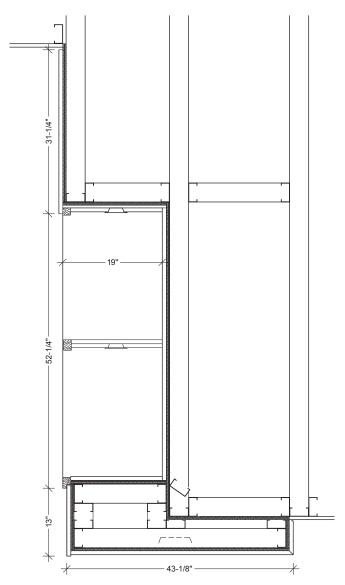
Both the design team and the woodworking firm feel the secret passageway bookcase doors in Varia are the most noteworthy aspect of the project. "They help create flexibility in the space but also give a priceless element of surprise to diners," notes Schaub. "Taking the concept and working with the conceptual details to make the large usable bookcase operate smoothly and with little effort was truly impressive."

Each door weighs approximately 1,000 pounds, reports Palmer, and had to be completely fabricated in the shop. The doors were installed in one piece. "By fabricating and cladding millwork around a steel frame, we were able to maintain the rigidity required, and ensure that the doors remain a showpiece for years to come," he says.









VERTICAL SECTION

@ Pizza Bar Upper Casework



"Our team kept in constant, daily constant with the project team onsite," adds Palmer. "We appreciated the design team and their willingness to allow us to work within the constraints of the materials specified to provide the best possible end product."

Campostella "worked exceptionally well with me during design and shop drawings and through installation," says Schaub. "They anticipated issues and had solutions. They interpreted the drawings not just literally but improving on the details and design intent."

PROJECT: Norfolk Hilton The Main Norfolk, VA PROJECT OWNER: Goldkey PHR Norfolk, VA WOODWORKER: Campostella Building & Supply Corp. Norfolk, VA ARCHITECTS: Baskerville Richmond, VA

Cooper Carry Alexandria, VA AWI SUPPLIER: Sieling & Jones, Inc. New Freedom, PA GENERAL
CONTRACTOR:
W.M. Jordan
Newport News, VA

PHOTOGRAPHER: Scott Wertz Norfolk, VA















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The Bell Sanctuary opened
this past March is a place
for prayer and meditation
for patients, families, guests
and staff. A companion to
the sanctuary, the Respite
Room, also opened near the
lobby for families who need
to meet privately or simply
gather for a moment alone.





The need for such a space sparked an idea by the hospital's chief administrative officer who sketched it onto a napkin. That sketch became the inspiration for Kansas City's Pulse Design Group which designed the faithneutral, versatile and flexible sanctuary and meditation space that includes a prayer wall, displays of religious icons, a library and seating for 25.

Following a fundraising campaign, the \$912,000 sanctuary's design utilizes a combination of translucent materials, opaque glass and wood to highlight the contemplative nature of the space. It was fabricated by RCS Millwork LC, an AWI member firm located in Kansas City.

The sanctuary takes advantage of an existing multistory atrium utilizing varying heights of ceiling spaces to highlight and maximize the user experience. "The concept of the project was to create a non-denominational space for patients, families and staff to worship," says Basil Sherman, Pulse Design Group. "There were several elements the design team wanted to incorporate into a very small footprint: a private prayer area, prayer wall, bookcase, religious icon displays, and a gathering space for small ceremonies with an altar, when required."

Wonderful Walls

Pulse Design Group built in as much as possible into the walls, leaving the maximum amount of clear floor space, reports Sherman. "Due to the small space available, the design team kept the ceiling open to the atrium, allowing more natural light and a larger sense of space. The curvilinear shape of the entire space, including the entrance, made it as private as possible from the adjacent public lobby."

Dustin Hecht of RCS Millwork notes that in addition to fabricating the curved laminated walls with reveal strips, the firm constructed solid surface countertops and shelves, laminated cabinets, ArtPlex glass and an altar podium.

"The woodgrain faces of the walls are covered with a material called Ven4ma® sheet wall protection," Hecht explains. "It is a pre-finished PVC alloy composite that includes a decorative and protective film surface. The interior structure is comprised of fire-rated plywood core materials. The reveals are a c-channel aluminum profile."

at a glance

AWI MANUFACTURING MEMBER:

RCS Millwork LC

LOCATION:

Kansas City, Kansas and Des Moines, Iowa

ESTABLISHED:

1966

EMPLOYEES:









The decision to use a wood-grained product was threefold, adds David Lee Brown, RA, capital project manager at the University of Kansas Health System, -- beauty/warmth, healing

and continuity. "Studies have proven that the connection to natural elements helps to promote peace and healing. We like the aesthetics of the wood appearance and have been consistent in utilizing it

in many public and patient areas throughout our medical center."

Adds Sherman, "The space required a durable material that would stand the test of time. The wall protection

material was adhered to a complete manufactured wood core and support structure."

















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- Dustin Hecht, Vice President

Unusual Shape

The curved shape of the sanctuary was influenced by a napkin sketch of a nautilus coupled with inspiration from a Richard Serra sculpture, points out Sherman. "The aluminum reveals were also an intricate part of the design; they coil around the curves and intersect each other flawlessly."

"This curved wood jewel provides a beautiful and unique space for contemplation," says Brown. "The aura of the wood product wraps around the space and engulfs all who are within. The verticality of the curved walls directs one's focus up toward peace and healing in both a spiritual and physical sense."

The two largest challenges encountered were the height of the project and the elliptical shape, says Hecht. One wall is 14 feet tall and the other is 16 feet tall. "Both walls were constructed in our shop with a ceiling height of 14 feet, six inches. This created some challenges. Our employees worked off lifts to fabricate the walls in sections that were manageable"

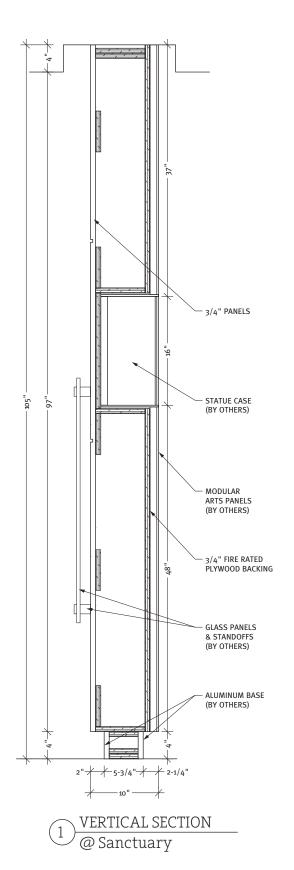
Crafting and installing the enclosure in an existing space without it feeling like an obstruction was a challenge that was beautifully met, summarizes Brown.

Teamwork

The design team spent many hours detailing the project while RCS Millwork was constructing and detailing everything, recalls Sherman. "We worked hand-in-hand with RCS throughout the construction and RCS' computer modeling and machining were vital to the project's success."

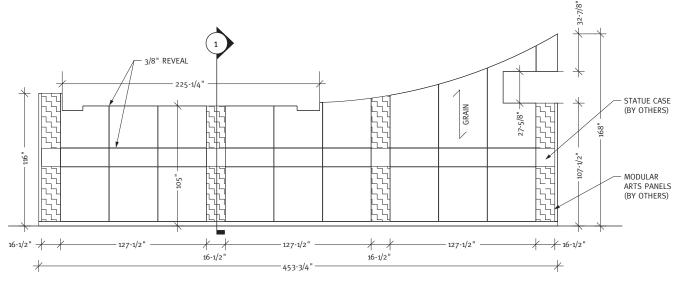
Pulse Design was great to work with, adds Hecht. "When challenges came up we were able to work through solutions quickly and get back on track with project completion. Constant communication with the design team and general contractor helped. Several shop visits during the construction of the project helped visualize and adjust details to fit with field conditions and final design intent."

"RCS has fabricated many pieces of casework on projects throughout our medical center," says Brown. "It was RCS who suggested paneling the sanctuary surround to aid in fabrication and ease of installation."









ELEVATION

@ Sanctuary



PROJECT: Bell Sanctuary Kansas City, KS PROJECT OWNER: University of Kansas Health System Kansas City, KS WOODWORKER: RCS Millwork LC Kansas City, KS ARCHITECT:
Pulse Design Group
Overland Park, KS

GENERAL CONTRACTOR: J.E. Dunn Construction Kansas City, MO PHOTOGRAPHER: Courtney Hecht Parkville, MO





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f you are a bourbon connoisseur, chances are you've heard of Angel's Envy, a Kentucky straight bourbon finished in port wine barrels and created by legendary Master Distiller Lincoln Henderson. This award-winning spirit is rooted in 200 years of bourbon heritage, crafted in hand-blended batches of eight to 12 barrels at a time, and personally tasted throughout each step of the aging process.







Angel's Envy Distillery, located in Louisville, Kentucky, is relatively new, with construction beginning in July 2013 when three generations of Hendersons came together to break ground for the new building. As the distillery got up and running, and the spirits began to flow, a visitors and tour center, tasting room, gift shop and office space were added.

This addition project was conducted by Joseph & Joseph Architects, Louisville. Contagious, United Kingdombased design consultancy with considerable experience in spirits visitor center design, was responsible for the interior of the Visitor Center. Architectural woodwork was fabricated by Louisville Lumber and Millwork, an AWI member firm also located in Louisville.

The materials used in the design of the Tour Center were selected from a palette that occur in a Kentucky bourbon distillery, notes Cash Moter of Joseph & Joseph Architects - Oak, copper and limestone. White Oak is the material of the barrels used to age the bourbon, and gives bourbon many of its flavors, aromas and color. Copper is the material of the stills that hold the fermented mash. Limestone is what the natural spring waters in Kentucky are filtered through.

at a glance

AWI MANUFACTURING MEMBER:

Louisville Lumber & Millwork

LOCATION:

Louisville, Kentucky

ESTABLISHED:

1935

"In the Visitor Center, Oak is the dominant material both for its importance in the making of bourbon as well as for its warmth and beauty," Moter explains. "From the giant Oak log made into the Tasting Bar to the Oak slat panels on the walls, to the ebony-stained Oak used under the windows that mimics the charred Oak in the barrels, the importance of Oak in the making of bourbon is revealed to visitors."

Woodwork Elements

Vernon Ellis, project manager at Louisville Lumber, reports the company's contribution to the facility includes a wide array of unique woodwork pieces. Louisville Lumber fabricated three perimeter retail display cabinets made from solid Red Oak and veneer. Two are ten feet tall by seven feet wide and the largest one is ten feet by ten feet. They are stained with a light toast color and feature integrated LED lighting, a solid copper wrapped frame, open shelving, flip-up doors and extra-large drawers.



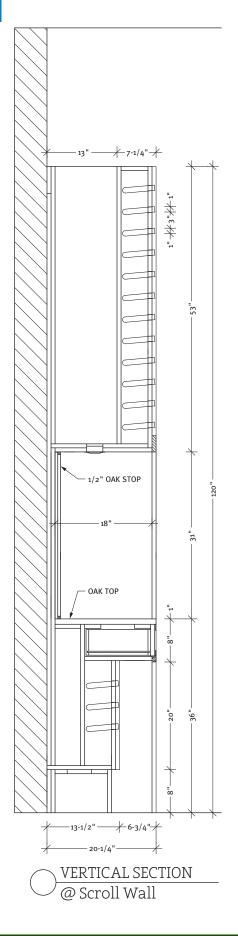












Three Oak window display units feature a charred finish, granite tops, and an Oak plinth with a copper backdrop to showcase the bottles of bourbon. Both the window units and the retail displays have engraved solid Oak dovetailed shaped removeable

Also included were two tasting island tables with metal square tube frames; Oak cabinets with a two-inch-thick solid Oak top and a granite-wrapped frosted glass top light box; 22-foot-long-curved admissions desk with granite top, curved cabinets and solid brass front; various Oak cabinets and countertops including cabinets with curved doors; vertical timber batten wall spaced on two-inch centers with Oak backer on a curved wall and hidden door built into the wall; a corner retail display with solid Oak beams and radius headers with Oak shelves and LED lighting; and a glassware and clothing display unit with Oak shelving, glass doors and LED lighting.





Additional elements encompassed a scroll wall with approximately 1,000 one-inch holes to hold test tubes; a curved bar with granite top, limestone mosaic front and solid brass kick plate; back bar cabinets, solid brass tube and angle shelving unit with glass shelves; a metal barn door with sliding hardware; Oak coffee tables and dining tables; a tasting wall display with sliding doors, chalkboard and LED lighting and a self fill station

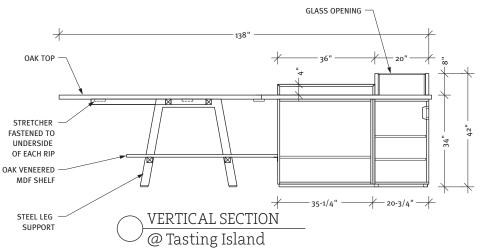






with Oak cabinet, metal tube shelving, glass shelves and stainless steel top.

"One of the major challenges we faced," recalls Ellis, "was how to incorporate all the various metals, glass, lighting and stone. We accomplished everything with the help of several trusted suppliers, but we also worked outside of the box and produced some of the non-typical millwork items internally."







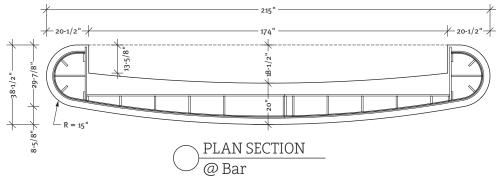
Oak Dominates

Red Oak is the primary species used on this project. It dominates the design due to it being an essential ingredient in the bourbonmaking process.

"The casework is finely detailed and carefully designed as Angel's Envy products are carefully crafted and presented," notes Moter. "This required selecting a woodworking firm that

was capable of executing the design and committed to meeting a challenging schedule. We worked with Louisville Lumber closely throughout the production refining details, selecting finishes, and scheduling the various pieces to fit the overall construction schedule. Louisville Lumber's staff was critical to the success of the project."









"Our relationship with the architects was enjoyable, but challenging," notes Ellis. "Once Bacardi entered the picture, we were also dealing with their architect from Scotland. It became a race against the clock to incorporate changes while not compromising the project's deadline date. Throughout the entire project, the design group was very open-minded."

Aside from the wood barrels and interior in the distillery itself, Angel's Envy has another interesting connection with wood. The distillery pledged to plant 6,670 White Oak trees in 2016 as part of a Toast the Trees promotion. To date 2,200 have been planted in a field deep within Daniel Boone National Forest at the site of an old coal mining operation. Every year the company, now owned by Bacardi Ltd., plants an Oak tree for every Angel's Envy drink posted to social media to give back during National Bourbon Heritage Month. This past spring nearly 7,000 trees were planted.



PROJECT: Angel's Envy **Visitors Center** Louisville, KY

PROJECT OWNER: Angel's Envy Distillery Louisville, KY

WOODWORKER: Louisville Lumber & Millwork Louisville, KY

ARCHITECTS: Joseph & Joseph **Architects** Louisville, KY Contagious United Kingdom

GENERAL CONTRACTOR: Sullivan & Cozart, Inc. Louisville, KY

AWI MEMBER: Riverside Architectural Millwork Cincinnati, OH

PHOTOGRAPHERS: Marvin Young Louisville, KY

Walt Roycraft Nicholasville, KY



























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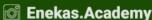


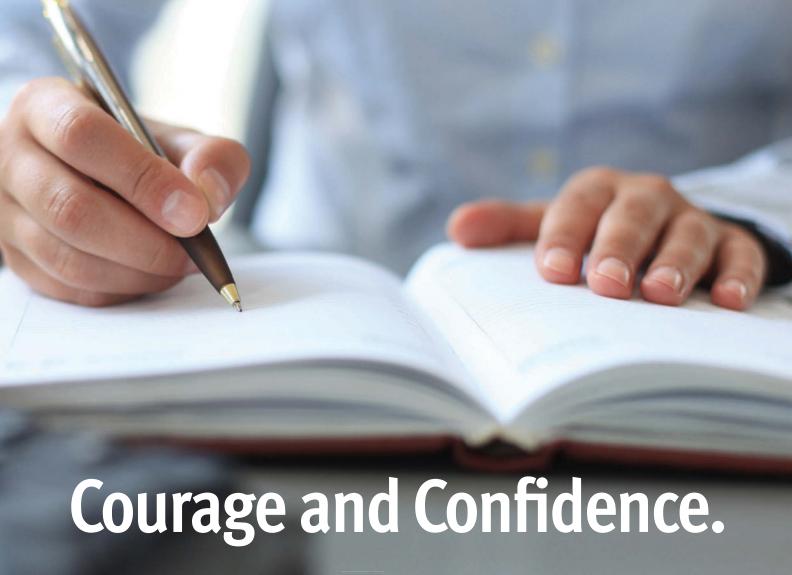


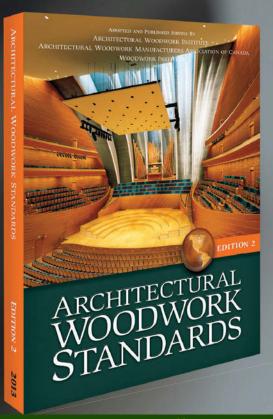












AWI Developing Tested, Easier to Navigate Standards.

wo powerful words that characterize nearly everything involved in creating the next generation of architectural woodwork standards — Courage and Confidence. For over 60 years, AWI has provided continuous industry leadership in standards evolution as a response to innovations in materials and methods brought about by inevitable changes in the marketplace and industry advances.

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In response to the needs of stakeholders, AWI has begun the journey to make the standards more agile to use and easier to navigate while improving the connection to the woodwork and interiors industry.

DEVELOPING A STANDARD THROUGH ANSI APPROVED PROCESS

With a firm foundation grounded in previous standards as well as the best practices of the industry, AWI is building a suite of standards that embrace the existing materials and methodologies while offering clear assessment and comparison of emerging products and their performance.

The AWI Technical Committee is charged with overseeing the development process, working collaboratively with AWI professional staff. They review testing methods and results to form the basis for objective evaluations of woodwork fabrications. Testing of architectural casework is underway at the AWI National Testing Center in Americus, Georgia.

Existing prescriptive material and joinery requirements are being tested to failure in determining the performance characteristics. Test data and resulting performance levels will enable the standards to consistently define the expected performance and appearance of the specified woodwork products while still allowing manufacturers to confidently produce them to that standard with some flexibility.

Thus, Construction Specifiers, will find it easier to put the right cabinet in the right place to do the right job than ever before. You'll never know what you're capable of until you try something new.

Now, AWI staff is seeking input from all stakeholders while compiling content based on previous standards and current industry practice. The resulting work will be a compendium of over 15 individual standards, with 12 standards currently slated

to be developed through an ANSIapproved process. The scope of each standard will harmonize with CSI MasterFormat® section numbers, giving specifiers and designers greater confidence and a better set of tools for project specification.

In order to make the standards more agile, the **standards are being** designed for digital and mobile **use** with increased functionality and responsiveness to on-screen and in-hand viewing. Those who desire the book in print form will be able to obtain a copy via on-demand printing.

There are **over 40 defined steps** along the way to arriving at a completed standard section and will take more than a year to accomplish. As a stakeholder in the standards. you are already a part of the process! Subject Expert Review Teams will review the content of each section draft, and canvassed persons will review the succeeding drafts.

The **Standards Editorial Team** then courageously edits for redundancies, ineffective language and unmeasurable statements to produce a new standard based on openness and transparency.

While AWI's three long established grades, Premium, Custom and Economy

will remain the familiar

ratings for Aesthetic Measures, Structural/ Performance Testing adds another layer of differentiation, so now a new rating will also appear in the section standard. Grade 1 (lowest performance values) followed by Grade 2, Grade 3, and Grade 4 (highest performance values). Threshold Values for Pass/

Fail will be established. Then applied to those thresholds to test Installed Cabinets, Stand Alone Cabinets and Combinations with doors, without doors, with drawers and without drawers.

CONFIDENCE IS BRED BY CERTAINTIES.

In the new standards, ambiguous language will be eliminated. Phraseology that includes shall, may, shall not, should not and any other situation that gives multiple choices for what you can do will be replaced with certainties that fit either the sections prescriptives, the aesthetic or the performance measures. Testing will help accomplish this. Here are some examples.

In the Architectural Woodwork Standards Edition 2 on page 322, in Casework Assembly Rules, 10.4.7.22.3.1.5.1.1, it is stated: *"Joinery* requires All joints be securely glued, with mechanical fasteners for cabinet body, back, and/or drawer construction, a maximum of 4" [101.6mm] on center with a minimum of two fasteners

per joint except: At DOWEL joints (see end view diagram below): Dowel to be a minimum of 5/16" x 1-3/16" [8mm x 30mm] and be glued and clamped."







With the confidence woodworkers gain from performance testing, it will become abundantly clear whether 4" on center is necessary or perhaps three fasteners are needed instead of two or if the dowel joints need to be glued at all. The statements made in the AWS2 that proclaim these parameters are based on field anecdotal evidence over time, not actual tests that prove these statements.

Once the performance measures are determined through rigorous testing, the serviceability of a cabinet's construction will be ranked into the defined **Performance Grades** from Grade 1 indicating the lowest expected level of performance to Grades 2, 3 and 4 in graduating levels of increased performance. Manufacturers will be able to follow clear tolerances that meet the performance grade they are contracted to provide. It will be easier to specify individually both the necessary performance grade required for the application and the desired aesthetic level.

Here is another example: on page 323 at Casework Assembly Rules, 10.4.7.23.8, two illustrations are offered as OPTIONS for scribes. Those "multiple choice" illustrations will be re-organized in an illustration guide as they are not a measurable standard yet they do offer some assistance to someone in the design phase as well as fabrication, installation and inspection phases of the project.

The acceptability of either of these will remain in the care of those involved in the project through the manufacturers accepted shop drawings. The standards will then become more streamlined, the need for the previous AWS numeric designation system such as referenced in the above example: "Casework Assembly Rules, 10.4.7.22.3.1.5.1.1" will be retired and replaced with indicators reminiscent of the QSI 8th Edition.

Subject Expert Review Team

members will review the content of the initial drafts and meet for a limited time to create content and revise drafts. The draft will be reviewed by the persons canvassed and AWI Editorial Team members will work with the AWI Technical Committee members to eliminate any remaining conflicts and redundancies while taking care that the content resonates with industry partners prescriptive and definitions.

in the process of creating this new, ground-breaking standard. Contact **Ashley Goodin** at the National Testing Center (229) 389-2543

AWI invites you to offer your input

or agoodin@awinet.org.

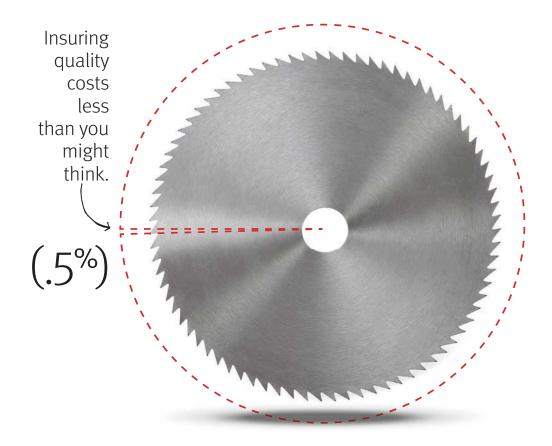












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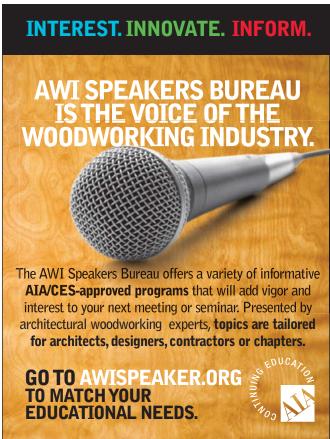
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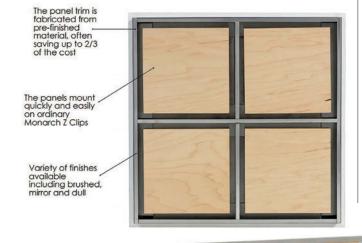
Always one idea ahead

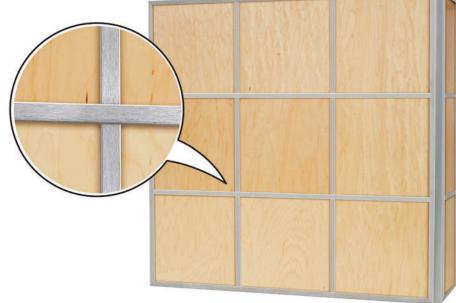
O2 FILTRATION: Changes Name to Hocker North America

O₂ Filtration announces a name change to Hocker North America. This new relationship allows for distribution of all Hocker Polytechnik products to the wood, plastic, and packaging industries. An official ceremony will take place at this year's AWFS show.

O₂ Filtration has given 15% stock to Frank Hocker of Hocker Polytechnik GmbH of Germany in return for distribution rights to the packaging industry. As a leader is air filtration in the European market Hocker Polytechnik is a market leader in the woodworking and packaging industries. Additionally, Hocker Polytechnik is the only company to be vertically integrated with all of its products from spray booths and paint rooms to briquetting machines and shredders.

"Our relationship continues to strengthen even after eight years of working together," says O2 Filtration's management. "Hocker Polytechnic is a family company and its employees, managers, and owners are all great people."











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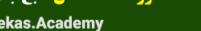
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Professional Millwork Design LLC, Glendale Adam Proctor, 623 399 3718

*S&R Cabinetry & Builders LLC, Tucson Francisco Zapien, (520) 807 7604

Styles Brothers Custom Millwork, Inc., Glendale Shawn Styles, (623) 931 3990

Sun Valley Millwork, Inc., Phoenix Rick Rago, (602) 352 6636

*Western Millwork, Inc., Phoenix Bill Roach, (602) 233 1921

Arkansas

*Crawson Corporation, Fort Smith Gary Kindy, (918) 427 8400

*Custom Millwork Div. of CDI Contractors, Maumelle Donnie Green, (501) 851 4421

Estes Wood Designs Inc., Bentonville Brandon Estes, (479) 273 2974

* Kitchen Distributors Inc., Fayetteville Jon David Warren, (479) 521 1313

Nabholz Custom Millwork, Conway Jonathan Davis, (501) 505-5800

California

*Caseworx Inc., Redlands

Bruce Humphrey, 909-799-8550, ext. 33

Complete Millwork Services Inc., Santa Clara David Becher, (800) 382 7486

*Heppner Hardwoods, Inc., Azusa Lorraine Heppner, (626) 969 7983

Millwork Brothers Inc, Cerritos Jesus Panagakos, 562-802-0210

Millworks by Design, Westlake Village Dan Parish, (818) 597 1326

Mission Bell Mfg. Company Inc., Morgan Hill Glenn Ripley, (408) 778 2036

Montbleau & Associates, Inc., San Diego Barton Ward, (619) 263-5550

*Plastic Tops, Inc., La Habra Ray Cerulli, (714) 738 8128 Quality Cabinet & Fixture Co., San Diego Julie Vasquez, (619) 266 1011

*The Wood & Iron Factory, Inc, San Diego Norberto Gutierrez, (619) 710 1660

Wall Panel Systems, Inc., Redlands Chuck Mc Coy, (909) 307 8888, ext. 222

Colorado

*Ark Woodworks, Inc., Brighton Nasser Haji-Sarvestani, (303) 655 0051

BKFine, Brighton Bruce King, (720) 382-2410

Boston Woodworking Company, Denver Seth Clark, 303-328-7790

* Cab-Con Enterprises, Inc., Security Mike Perdue, (719) 382 5649

Colorado Arch. Millwork Supply, Colorado Springs Darryl Bryant, (719) 477 9939

*Concepts in Millwork, Inc., Colorado Springs Scott Robinson, (719) 570 7353

*Delta Cabinet Company, Inc., Delta Gary Kensler, (970) 874 8793

E & J Cabinets, Arvada John Peterson, (303) 425 7527

*Freelance Enterprises, Denver Ted Rosiere, (303) 438 1612

High Country Millwork, LLC, Longmont Alison Reeves, (303) 532 2222

International Custom Wood Work, Commerce City Rolando Lopez, (720) 382 4235

J & M Custom Cabinet Shop, Inc., Denver Julio Estrada, (303) 853 9767

*IK Concepts, Inc., Denver Margery Johnson, (303) 571 0672

L.A. Woodworks, Inc., Windsor Leo Arellano, (970) 482 4200

Modern Fixture Company, Inc., Denver Joseph Seegmiller, (303) 289 2921

*Osburn Cabinets & Design, Grand Junction Jesse Osburn, (970) 242 6899

Precision Interiors, Englewood Anthony Slavec, (303) 761 7673

Quality Custom Woodwork, Inc, Pueblo Cheri Bucciarelli, (719) 546 0324

Rails Plus Inc., Englewood Ishmael Moreno, (303) 777-7914, ext. 17









Trustile Doors LLC, Denver Chuck Tamblyn, (303) 286 3931

*Unique Woodworking, Denver Bret Kaup, (303) 573 3966

*Wood Designs, Ltd., Greeley Ian Dvorak, (970) 356 0339

Woodcraft Unlimited, Inc., Denver Tom Goulet, (303) 778 9103

Connecticut

*A. Secondino & Son, Inc., Branford Alfred Secondino, (203) 481 3496

*AGA Millwork LLC, Southington Krzysztof Kolodziejczyk, (860) 426-9901

Amerifix, West Haven Richard Moore, (203) 931 7290

Atlantic Millwork, North Haven Mark Bolling, (203) 248 1969

*Barrco/American Wood Products, Inc., North Haven William Geremia, (203) 248 4433

*Bergan Architectural Woodworking, Middletown Richard Bergan, (860) 346 0869

*Connecticut Casework Specialists, LLC, Shelton Louis M Cutaneo Jr, (203) 606 4459

Curtiss Woodworking, INC, Prospect Dale Curtiss, (203) 527 9305

*CWC Architectural Woodworking, Inc., Bristol Todd Schultz, (860) 585 6396

*Desco Professional Builders Inc., Ellington Robert Anderson, (860) 870 7070

Fairfield County Millwork, Bethany John Ianiri, (203) 393 9751

J-CON, Inc., Beacon Falls Marquis Converse, (860) 283-8108

*Legere Group, Ltd., Avon Craig Froh, (860) 674 0392

*Madigan Millworks, Unionville Matthew Madigan, (860) 673 7601, ext. 29

Modern Woodcrafts, LLC, Plainville Lisa Pelletier- Fekete, 860-677-7371, ext. 1

Petra Construction Corporation, North Haven Guido L. Petra, (203) 865 6043

*Zavarella Woodworking, Newington Debbie Zavarella, (860) 666 6969

Delaware

Delaware Millwork LTD., Middletown Fran Hoffman, 302-376-8324

*GTI Millwork, Wilmington Ryan Moore, (302) 658 4158

District of Columbia

* Columbia Woodworking Inc., Washington Brad Long, (202) 526 2387

Florida

1st Choice Interiors, Bradenton Ronda Atkisson, 941-758-1915

*Adams Group, North Port Ethan Adams, (941) 639 7188

Advanced Millwork, Inc., Orlando Edmond Zaho, (407) 294 1927

*Advanced Woodworking Industries, Oakland Park Thomas Hoover, (954) 634 3100

*Akira Wood, Inc., Gainesville Hoch Shitama, (352) 375 0691

Andy's Cabinets and Millwork Inc., Tallahassee Andy Mohney, (850) 562 3536

Architectural Plantation Shutters, Inc, Palm City Thomas Cheney, (772) 286 2699

Artisanbilt Construction, Inc, Valparaiso Ken Rodgers, 850-226-2001

*Atlantic Custom Woodcraft Corp., Odessa Trevor Haughey, (727) 645 6905

*AWS Carpenter Contractors, Inc., Oldsmar Ken Schroeder. (813) 855 1006

Baron Manufacturing, Pompano Beach Hasu Gavan, (954) 590 3800

Blumer & Stanton, Inc., West Palm Beach Marcille Irwin, (561) 585 2525

Cabinet Design and Construction, LLC, Pensacola William Hinson, (850) 393 9724

CFF - Central Florida Furbishing, Orlando Richard Vincik, (407) 281 1135

Coastal Millworks, Inc., Riviera Beach John Maffett, (561) 881 7755

*Commercial Millworks Inc., Orlando Gayle King, (407) 648 2787

Commercial Wood Designs, Inc., Sanford J. Fernandez, (407) 302 9063

Corry Cabinet Company, Inc., Havana Henry Corry, (850) 539 6455

*Creative Concepts Of Orlando Inc., Longwood Wayne Bishop, (407) 260 1435

***D.R. Nickelson & Co., Lake City**Dale Nickelson, (386) 755 6565, ext. 301

DBR Inc., Orlando Richard McCree, Jr., (407) 898 4821

*Dew - Well Industries, Inc., Dade City Sandra Grimes, (352) 567 3153

*Distinct Designs Cust. & Commercial Casework, Largo Bill Kratimenos, (727) 530 0119

*Dist. Kitchens & Bath, DBA Distinctive Millwork, Boca Raton Butch Coleman, (561) 864 0142 DS Wood Solutions, Orlando Chris Wordsman, (407) 557 8456

Elmore Millwork, Pensacola Andrew Elmore, (850) 324 5476

*FCC Cabinets, Jacksonville Shaun Keves, 904-695-0996

Federal Millwork Corporation, Fort Lauderdale Richard Ungerbuehler, (954) 522 0653

*Fisher Cabinet Company LLC, Pensacola Scott Fisher, (850) 944 4171

Five Star Millwork, Deerfield Beach William Santana, (954) 956 7665

Florida Architectural Millwork, Leesburg Peter Karapiperis, 352-435-7257

Glenco Industries I, LLC, Orlando Gil Santos, (407) 888 0651

Harwil Fixtures, Inc., Hastins Louis Cici, (904) 692 1051

*Hollywood Woodwork, Inc., Hollywood Sebastien DesMarais, (954) 920 5009

*Kabinets By Kinsey, Inc., Tampa Chuck Kinsey, (813) 222 0460

Kinon Surface Design, Inc., Boynton Beach Richard Satz, (561) 600 2500, ext. 207

Leeds Custom Design, Palm Beach Gardens George L. Ford, III, (561) 659 3134

*Lyndan, Inc., Tampa Dana Guy, (813) 977 6683

Melbourne Architectural Millwork Co., Melbourne Thomas Soyk, 321-308-3297

Mesh Fabrication, Saint Petersburg Gary Grooms, (727) 823 3760

*Mill-Rite Woodworking Co., Inc, Pinellas Park Jennifer Clark, (727) 527 7808

*Millwork 360, LLC, Tampa Mike Williams, 813-854-3100

MJR Woodworks LLC, Apopka Jason Ryan, (407) 403 5430

Palm Beach Trim, Lake Worth Rick Williams, (561) 588 8746

Peace Millwork Co., Inc., Miami George Peace, (305) 573 6222

*Pearcy Cabinetry, Inc, Apopka Tom Pearcy, 407-292-1406

Premier Custom Carpentry, LLC, Spring Hill Todd Bontrager, (813) 949 4380

Rich Maid Cabinets Inc., Clearwater Douglas Roach, 727-572-4857

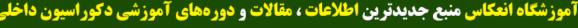
*Riverview Millworks, Inc., Jacksonville Charles Nichols, Jr., (904) 764 9571

Royal Cabinetry & Millwork, Hialeah Ed Garcell, (305) 696 8329

Sharp Interiors LLC, Winter Park Harpreet Suri, (407) 679-8818







*SMI Cabinetry, Inc., Orlando Michelle Hull, (407) 841 0292

Spacewerks, Inc, Clearwater Kenneth Yeager, (727) 540 9714

*Star Quality, Inc., Tampa Max Sanchez, (813) 875 9955

*Superior Millwork Company, Jacksonville Francis Polly, (904) 355 5675

TJ Cabinetry, Apopka Janet He, (407) 886 8294

*WJ Bergin Cabinetry, Orlando William Bergin, (407) 271 8982

Woodchuck Industries, Orlando Chuck Walczak, (407) 295 9900

Georgia

*Artisan Millworks, LLC, Dawsonville Arthur Murray, (706) 216 1050

Augusta Cabinets & Casework, Evans Phillip Boone, (706) 814 4540

Augusta Sash & Door Sales of GA Inc., Evans Bob Dehner, 706-738-1447

*Bridges Wood Products, Inc., Savannah Glenda Gunby, (912) 897 2694

*Cabinets by Design, Inc., Duluth Rhonda Wright, (770) 418 1200

*Columbus Cabinet Co., Inc., Columbus Jay Blankenship, 706-561-6497

*Commercial Bank & Bus. Equipment, Woodstock Joe Schieber, (770) 924 1242

*Commercial Cabinetry of Georgia, Lawrenceville Charles Fritz, (770) 466 1805

Commercial Interiors Manufacturing, Jasper Austin Holan, (706) 253-4761

Covenant Millwork Inc., Louisville Kent Holdeman, (478) 625 4088

H&H Regional, DBA Atlanta Casework Systems, Cumming Marty Hammond, (770) 887 4766

HCW Incorporated, Bainbridge Mary Jane Hall, (229) 246 8193

Kinnane Woodworking Inc., Atlanta Paul Kinnane, (404) 758 5951

*Malone Design / Fabrication, Decatur Tim Rice, (770) 593 7279

*Mortensen Woodwork Inc., Union City Greg Kasten, (770) 969 1475

*Raydeo Enterprises, Inc, Ball Ground Preston Byers, 770-720-1100, ext. 2

*Royal Custom Cabinets, Norcross Amir Nejad, (770) 263 8088

*South Georgia Cabinet Co Inc, Ray City Thomas Clayton, (229) 455 5800

Southern Casework and Fixture Co., Screven Richard Dube, (912) 228 9151

*Welbornhenson, Inc., Atlanta John Henson, (404) 523 9277

*Williamson Millworks, Inc., Savannah Christopher Williamson, (912) 964 2290

Willingham Partners, LLC, Macon Brian Smith, (478) 743 2642

*Woodtec Millwork Inc., Jefferson David Boring, (706) 367 0617

Hawaii

Bruce Matson Company, Inc., Honolulu Brent Matson, (808) 380 9414

Idaho

*Advanced Custom Cabinets, Hayden Joe McCormick, (208) 772 2377

*Anderson Cabinet & Millwork, Rigby Cody Bowler, (208) 538 7415

*Beck Cabinet Company, Coeur d'Alene Mike Beck, (208) 664 0892

*Bledsoe Cabinets, Nampa Anna Webster, (208) 433 0033

*Johnson Brothers Planing Mill Inc., Idaho Falls David Sargis, (208) 522 3674

*Pacific Cabinets, Inc., Ferdinand Steve Frei, (208) 962 5546

*Swainston Mill & Cabinets, Inc., Preston Alex Swainston, (208) 852 2730

Illinois

*Accurate Custom Cabinets, Inc., Addison Paul Steger, (630) 458 0460

*Ameriscan Designs, Inc., Chicago Bill MacWilliams, 773-542-1291, ext. 17

Arbor Mills, Lockport Daryl Del Sasso, (815) 727 4096

Benchmark Cabinets & Millwork, Inc., Peoria Bryan Stoehr, (309) 697 5855

*Bernhard Woodwork, Ltd., Northbrook Mark Bernhard, (847) 291 1040

* Cain Millwork, Inc., Rochelle Daniel Levin, (815) 561 9700

Cervantes/Salgado Arch. Woodworking, Montgomery Eduardo Salgado, (630) 299 3374

Creative Millwork LLC, St. Charles Richard Behles, (630) 762 0002

Custom Designed Cabinetry, South Beloit Jeffrey Losinske, (815) 389 4455

George J. Rothan Co., Peoria Chris Rothan, (309) 674 5189

GreatLakes Architectural Millworks, LLC, Chicago C. O'Donnell Winchester, (312) 829 7110

Heartland Cabinet Supply, Inc, Crystal Lake Gary Reece, (815) 477 0900

*Heritage Restoration and Design, Inc., Peoria Stephen Berlinger, (309) 637 5404

Herner-Geissler Woodworking, Chicago Rebecca Dittmer, (312) 226 3400

*Imperial Woodworking Company, Palatine Frank Huschitt, Jr., (847) 358 6920

Inter Ocean Cabinet Company, Elmhurst Ken Kamien, (630) 930 5770

*KBI Custom Case, Inc., Hebron Janice LeTourneau, (815) 648 4940

Kohout Woodwork, Inc., Addison Steve Kohout, (630) 628 6257

Kunden Architectural Inc., South Elgin William Wampach, (847) 742 1900

Living Laminates, Elgin Anthony Medina, (847) 741 2004

Marshall Furniture Inc, Antioch Michelle Wille, (847) 395 9350

*Meilahn Manufacturing Co., Chicago Gary Clarin, (773) 581 5204

*Onsite Woodwork Corporation, Loves Park Mark Peterson, (815) 633 6400

*Parenti & Raffaelli Ltd., Mt. Prospect Robert Parenti, (847) 253 5550

*Phoenix Woodworking Corporation, Woodstock Sandra Pierce, (815) 338 9338

*Premier Woodworking Concepts, Woodstock Dean Lukey, (815) 334 0888

*Redbud Ridge Custom Shop, Inc., Bartonville Patrick Ruder, (309) 633 1173

*Roecker Cabinets and Millwork, Morton Mike Matthews, (309) 222 8300

*Sprovieri's Custom Counters, Addison Liz Ingebrigtsen, 630-543-3400

Stay-Straight Manufacturing, Chicago Jeannine Potter, (312) 226 2137

*Stevens Industries, Teutopolis Jeremy Hickenbottom, (217) 540 3100

Unique Design Architectural Woodwork, Normal Mark Fagerland, (309) 454 1226

Vermillion Millworks, dba T.h. Snyder Co., Danville Brad Irle, (217) 446 8443

*WKI, Harrisburg Blake Wilson, (618) 253 7449

*Wm. Huber Cabinet Works, Chicago Daniel Huber, (773) 235 7660

Indiana

*Advanced Cabinet Systems, Marion Philip Bowers, (765) 677 8000

Antreasian Design, Inc., Indianapolis Mark Antreasian, (317) 546 3234

*BC Countertops, Indianapolis Ed Lough, (317) 713 4267









Big C Lumber Company, Fort Wayne Tim Lange, (260) 422 5584

Brownsburg Custom Cabinets, Inc., Brownsburg Robert Overman, 317-271-1887

Chisholm Architectural Millwork, Indianapolis Douglas Chisholm, (317) 547 3535

D&L Wood Products, Inc., Crown Point Robert Ligda, (219) 662 9177

*Euronique Inc., Elberfeld Scott Hasenour, (812) 983 3337

Finish Design Woodworking, Inc., Jeffersonville Harold Snook, (812) 284 9240

*Fredericks, Inc., Pendleton William Fredericks, (765) 778 7588

Fremont Interiors, Inc., Carmel Kent Gilchrist, (317) 843 0237

*Indianapolis Woodworking International, Union City Timothy Anderson, (317) 841 7800

Interior Fixtures & Millwork Inc, Knightsville Ray Jones, (812) 446 0933

Koetter Woodworking, Borden Brian Koetter, (812) 923 4500

Kramer Furniture and Cabinet Makers, Edinburgh Polly Kramer, (812) 526 2711

*LUE Manufacturing Corp., Wakarusa Steve Gongwer, (574) 862 4249

*MARC Woodworking Company, Indianapolis Joseph Hirsch, (317) 635 9663

Meyer Custom Woodworking, Inc., Dubois Steven Meyer, (812) 695 2021

Midwest Cabinet Solutions, Inc., Marion JP Jones, (765) 664 3938

Milestone Cabinetry & Millwork, Merrillville Dan Pennington, (219) 947 0600

Myers Cabinets, Inc., Whitestown Roy Myers, (317) 769 5323

*P. R. Bean Co. LLC, Washington Jeremy Bean, (812) 254 3761

Precision Wood Products, Mishawaka Gary Matt, (574) 255 7141

Signet Millwork LLC, Sellersburg Stephen Brown, (812) 248 0612

Sims Cabinet Company, Inc., Indianapolis James Sims, (317) 634 1747

Wood Technologies LLC, Grabill Lydiann Lengacher, (260) 627 8858

Iowa

A.F. Johnson Millwork Co., West Des Moines Lyn Lyon, (515) 277 7222

*Architectural Arts, Des Moines Jim Broich, (515) 265 4441

*Calmar Manufacturing Co., Inc., Calmar Frank Huschitt, (563) 562 3261

*Custom Woodworks, Ltd., Sioux City Mark Gingery, (712) 252 4357

Dras Cases, Lake Mills Tim Krebsdach, (641) 592 3333, ext. 121

Fletcher Wood Products, Fort Dodge Clark Fletcher, (515) 573 2021

G.C. Woodworking Inc., Ames Greg Clouser, (515) 232 0423

JC Huffman Cabinetry, Fairfield Teresa Huffman, (641) 472 8385

*McComas-Lacina Construction, Iowa City Mike Manfull, (319) 338 1125

*Performance Display & Millwork, Grimes David Lewis, (515) 986 0156

Robertson Manufacturing, Inc., Davenport Guy Robertson, (563) 322 7500

Swan Creek Cabinet Co., Boone Michael Paul, (515) 432 8126

*The Horizon Group, Inc., Davenport Neil Hamilton, (563) 391 1891

Woodcrafters, Marion Scott Grekoff, (319) 373 6279

Kansas

Allen Millwork Company, Wichita Jerry Allen, (316) 943 5151

*Blake Clotia, Wichita Naaman Ritchie, (316) 263 9722

*Cabinetry & Millwork Concepts, Inc., Topeka Jim Ziegler, (785) 232 1234

CCM Countertop & Cabinet Mfg. Co., Wichita Brent Traylor, (316) 554 0113

*Griffith Lumber Company, Inc., St. Marys Robert Nixon, (785) 776 4104

*Highland Millshop, Topeka Brandon Haberman, (785) 232 9328

*Kitchens Inc., Dodge City Scott Bogner, 620-225-0208

MB Cabinetry, Andover Paul McGinness, 316-303-4722

*RCS Millwork, L.C., Kansas City Dan Keller, (913) 281-7373

*S.B.K. Supply & Millwork Co., Wichita Bob Schwarzenberger, (316) 942 0911

Salina Planing Mill, Inc, Salina Steve Dunning, (785) 825 0588 Technique Manufacturing Inc., Hutchinson Ted Robinson, (620) 663 6360

*Timberline Cabinetry and Millwork, Manhattan Tim White, (785) 323 0206

*Wend-Wood, Inc., Wichita

Craig Brittain, (316) 264 1997, ext. 204

Woodwork Manufacturing & Supply, Hutchinson Rick Mitchell, (620) 663 3393

Kentucky

*America's Finest Woodworking Team Inc, Lexington Roger Williams, (859) 254 8999

Bargains Unlimited, DBA Adams Cabinetry, Louisville Clem Adams, (502) 589 9500

Classic Cabinets & Millwork, Louisville Debbie Goldberg, (502) 583 3960

*Corman & Associates Inc., Lexington Adrian Jolly, (859) 233-0544, ext. 246

Faulkner-Fain Company, Inc., Nicholasville Christopher Phillips, (859) 885 6016

*Four Stone Mill and Casework, Louisville Keith Monsour, (502) 451 1528

*Harleywood Productions, LLC, Corbin Ray White, (606) 528 1903

*Leininger Cabinet & Woodworking, Inc., Lexington John Leininger, (859) 252 0429

Lexington Laminates Plus Inc, Lexington Robert Wheeler, (859) 233 7655

Louisville Lumber & Millwork, Louisville Susan Boyd, (502) 459 8710

*Morgan Smith Industries, LLC, Louisville Andy Keith, (270) 384 0068

*Smith's Laminating Shop, Mount Washington Dwayne Endicott, (502) 957 5151

Southern Solutions LLC,, Nicholasville Pat Caudill, (859) 339 6881

*Stidham Cabinet, Inc., Corbin James Stidham, (606) 528 3648

*US Millwork Inc, Louisville Richard Selvage, (502) 587 9450

Louisiana

*Architectural Wood Products, Inc., Baton Rouge Rick Kogler, (225) 615-8087

*Bayou Wood Products, Inc., West Monroe Steven Tippen, (318) 397 0000

*Brian A. Hebert Woodworks, Inc., Lafayette Donna Matte, (337) 984 2461

*C & C Millworks, Inc., Baton Rouge Patrick Spano, (225) 273 1258

Cabinets by Perrier, Harahan David Perrier, (504) 733 3139

Enekas.Academy

Central City Millworks LLC, New Orleans Hal Collums, (504) 899 1351







Custom Cabinet Specialties LLC, New Orleans Dale Smith, (504) 733 0220

Custom House Millworks, New Orleans Rene Alcebo, (504) 483 3773

Douglas Cabinet Co., Inc, Ruston Danny Hancock, (318) 768 2675

*Gator Millworks, Denham Springs Chad Foster, (225) 667 7758

*Gretna Cabinet Company, Inc., Marrero Kerry Martin, (504) 348 8232

*Gulf Coast Woodwork LLC, Lafayette Deke Broussard, (337) 232 4987

*Hanley Gremillion Millwork & Supply Inc., Alexandria

Paula DePriest, (318) 443 1202

JJ Concepts Inc, dba Superior Millworks, Baton Rouge

Bret Mounce, (225) 928 9436

*Orleans Custom Millwork, LLC, Mandeville Eddie Hartson, (985) 246 1300

Specialty Furniture & Design, DeRidder Errol Unruh, (337) 463 6918

*Superior Woodwork And Trim LLC, DeRidder Alex Quebedeaux, (337) 226 9787

The Cabinet Shoppe, Thibodaux Irving Kliebert, (985) 446 9100

*Woodward Millwork Group, Goodbee Danielle Rauch, (985) 871 7723

Maine

Hewes & Company, Blue Hill Michael Overton, (207) 374 2275, ext. 41

*Pond Cove Millwork, Inc., South Portland Peter Flarity, (207) 773 6819

*Trico Millwork Inc., Limington David Baker, (207) 637-2711, ext. 21

Veneer Services Unlimited, Kennebunk John Costin, (207) 985 7221

*Windham Millwork, Windham Bruce Pulkkinen, (207) 892 3238

YFI Millwork, Cape Neddick Glenn Farrell, (207) 363 8053

Maryland

*Baker & Kerr, Inc., Upper Marlboro Dave Baker, 301-390-1090

Beachley Millwork, Smithsburg Larry Taylor, 301-733-7940, ext. 1

Blair Construction L.L.C., Millersville James Blair, (410) 729 0777

*Brunswick Woodworking, Ijamsville Steve Harris, (301) 874 4905

*Cabinet Max Corp, Baltimore Ken Gretz, (410) 265 9026

*Cafe Millwork LLC, Baltimore

Cheryl Nichols, 202.306.7330

Cherryworks Ltd., Kingsville Angela Courtalis, (410) 592 5977

Chesapeake Millworks, Dunkirk Jim Hardy, 301-855-6700, ext. 1

*Chesapeake Woodworking, Baltimore David Schreiber, (410) 276 1060

D & S Millwork, Inc., Beltsville Bernardo Ahlborn, (301) 937 4244

*G.T. Brothers, Inc., Westminster Christy White, (443) 605 1345

*Grizz Custom Cabinets, Inc., Forest Hill Robin Matthews, (410) 420 3510

*Interwood Enterprises, Inc., Woodbine Dave Cubbage, 410 552-3815, ext. 50

J. H. Franz, Inc., Glen Arm John H. Franz, Jr., (410) 592 6185

*M.S. Moeller Cabinetry & Millwork, Westminister Mark Moeller, (410) 875 6455

*Maryland Millwork Inc., Hagerstown Tim Myers, 301-733-4600, ext. 105

*New Era Custom Design & Cabinet Works, Frederick Johnny Gage, (301) 695 4310

*Specified Woodworking Corp., Laurel Duane Gross, (301) 598 8200

*The Washington Woodworking Co., LLC, Landover Kenneth Lauer, (301) 341 2500

*Wood Creations Inc., Owings John Downing, (301) 855 7986

*Worcester Eisenbrandt, Inc., Baltimore Kirk Sylvester, (410) 644 6580

Massachusetts

*Alpha Builders, DBA Sterling Arch. Millwork, Springfield Fotios Gazis, (413) 732 2131

Blessington Corporation, Gardner Bruce Blessington, (978) 632 6500

*Blue Hive Inc., Worcester Glenn Martin, (508) 581 9560

Grain Wood Shop, Boston Brandon Gatti, (617) 997 8889

J.C. Clocks Company, North Dartmouth Aguinaldo Correia, (508) 998 8442

J.H. Klein Wassink & Co., Inc., Concord John Wassink, (978) 369 3471

Iules Gourdeau, Inc., Beverly Monique Jalbert, 978-922-0102

Kochman Reidt and Haigh Inc., Stoughton James Kochman, (781) 341 4313, ext. 27

*Mark Richey Woodworking, Newburyport Mark Richey, (978) 499 3800

*Mass Cabinets, Inc., Methuen Mike Sarno, (978) 738 0600 New England Caseworks, Inc., Woburn Matthew Teal, (781) 932-9980

Old Colony Cabinets Inc., Stoughton Julie Edwards, (781) 341 2244

Padco Inc., Worcester Joseph Padavano, (508) 753 8486

Ponders Hollow Cust. Moulding & Flooring, Westfield Gerald Lashway, (413) 562 8730

R.H.C. General Contracting & Millwork, Hanover Pat Head, (781) 826 0799

RGC Millwork Inc., Lowell Alex Kallianidis, (978) 275 9529

Shaw Woodworking Inc., Cotuit James Shaw, (508) 563 1242

*South Shore Millwork, Inc., Norton Jeffrey Burton, (508) 226 5500

Valiant Industries, Inc., Amesbury R. Ward Osgood, 978-388-3792

VCA Inc., Northampton Bruce Volz, (413) 587 2750

Westek Architectural Woodworking, Westfield Bruce Scheible, 413-562-6363, ext. 101

Windsor Architectural Woodworking, Malden Michael Moscaritolo, (781) 324-9600

Woodcraft Designers & Builders, Brockton Lukasz Wasiak, (508) 584 4200

*Wright Architectural Millwork, Northampton Walter Price, (413) 586-3528

Young's Woodworking Inc., Amesbury Chris Young, (978) 834 9028

Michigan

Advantage Millwork, Div. of D & D Building, Wyoming Jim Keuning, (616) 248 7908

Allen Bradley Interiors Inc., Rhodes Brian Allen, (989) 689 4133

BIC Services Inc. Chesterfield Brandon Jennings, (586) 783 4559

Bourne Industries Inc., Corunna Jeffrey Walters, (989) 743 3461

*Britten Woodworks, Interlochen Michael Bean, (231) 275 5457, ext. 22

Burke Architectural Millwork, Livonia Kelly Victor-Burke, (734) 744 9492, ext. 3

*Case Systems, Midland Cody Bartlett, (989) 496 9510

Daiek Woodworks, Sterling Heights John Daiek, (586) 268 1144

*G.I. Millwork Inc., Plymouth John Malcom, (734) 451 1100

Grand Valley Wood Products, Wyoming Shawn Hager, (616) 475 5890, ext. 213

*Great Lakes Stainless, Inc., Traverse City Michael DeBruyn, (231) 943 7648









Great Lakes Stair & Case Co., Inc, Bridgman Jim Woodfin, (269) 465 3777

Handorn, Inc., Grand Rapids Seth Erlandson, (616) 241 6181

Haworth, Inc., Big Rapids Jeremy Jackson, (231) 527 6680

Iannuzzi Millwork Inc., Fraser Dominic Iannuzzi, 586-285-1000

MOD Interiors Inc., Ira Township Matthew Gaglio, (586) 725 8227

Modern Millwork, Inc., Wixom Jeff Weinger, (248) 347 4777

- *Strata Design, Traverse City Tyler Cerny, (231) 929 2140
- *Superior Wood Products Inc., Grand Rapids Ken Stevens, (616) 453 4100
- *Trend Millwork LLC., Lincoln Park Brian Zuccaro, (313) 383 6300

Minnesota

*Aaron Carlson Corporation, Minneapolis Jason Horner, 612-789-8885, ext. 4

Advantage Cabinets INC, Owatonna Scott Kubicek, (507) 455 0833

Artifex Millwork Inc., Wyoming Brian Miller, (651) 462 5137

Commercial Fixtures Inc., Saint Paul Jeff Stcynske, (651) 628 9199

CTB Inc, Wyoming Kevin Stachowski, (651) 462 3550

Damschen Wood, Inc., Hopkins Daniel Damschen, (952) 933 3600

Distinctive Cabinet Design, Foley Joe Fradette, (320) 968 4351

Focal Point Fixtures Inc., St. Cloud Scott DeMarais, (320) 203 1100

Goebel Fixture Company, Hutchinson Matthew Field, (320) 587 2112

Hansen & Company Woodworks, St Joseph Adam Hansen, (320) 363 0051

Interior Components Group Inc., St. Cloud Steven Barthelemy, 320-230-9525, ext. 120

Janish Wood Products, Inc., Ham Lake Kenneth Janish, (763) 434 9090

Madsen Fixture & Millwork, Inc, Forest Lake Jeffrey Trippe, (651) 982 6220

Minncor Industries, Roseville Jessica Berg, (651) 361 7500

Nevers Industries, maple grove Anna Yang, (763) 210 4248 Northern Woodwork, Inc., Thief River Falls Lincoln Olson, (218) 681 2305

R.C. Smith Company, Burnsville Peter Smith, (952) 854 0711

Rick's Cabinets Inc., Andover Brian Rick, (763) 753 3835

- *Shaw/Stewart Millwork, Minneapolis Marilyn McCann, (651) 488 2525
- *Siewert Cabinet & Fixture Mfg. Inc., Minneapolis Rick Siewert, (612) 721 4456
- *Southern Minnesota Woodcraft, Inc., Faribault Brad Cohen, (507) 334-4985

St. Germain's Cabinet Inc., Duluth Steve Fairbanks, (218) 624 1234

*Wilkie Sanderson, Sauk Rapids Marc Sanderson, 320-252-3165

Mississippi

Associated Architectural Products, Columbus Richard Ferguson, (662) 245 0400

*Commercial Millwork Specialist, Inc., Gulfport Trey Pennell, (228) 868 3888

Easley & Easley Millwork Inc., Jackson Bill Easley, (601) 372 8881

Maverick Millwork LLC, Horn Lake Tony Musarra, (662) 393 2443

- *McNeil Cabinet & Millwork, Bay Springs Philip McNeil, (601) 764 2100
- *Scanlon-Taylor Millwork Co., Jackson Frances Fraley, (601) 362 5333

Sheldon Laboratory Systems, Crystal Springs Eddie Adkins, (601) 892 2731

*South Coast Architectural Woodworking, Moss Point Burnie Kellum, (228) 475 0912

WoodWorkers Construction, Inc., Picayune Roland Fangue, (601) 889 0322

Missouri

A to Z Laminating Specialists Inc, Wentzville Mike Zender, (636) 332 9961

Architectural Components Group Inc, Marshville Larry White, (417) 869 6777

- *C.S. Humphrey & Company LLC, Kansas City Sara Humphrey, (816) 444 8100
- *Cabinet Masters, Inc., Ironton Matt Dunn, (573) 546 9999

Chantilly Cabinet, Old Monroe Bob Martin, (636) 661 5092

- *Cohen Architectural Woodworking, St. James Noah Cohen, (573) 265 7070
- *D. H. Schmidt Co., Inc., St. Peters Rick Schmidt, 636-441-1555
- *Fixture Concepts Inc., Saint Peters Lisa Razavi, (636) 441 2210

- *Fixture Contracting Co Inc, St. Louis Gary Sauer, (314) 429-5222
- *Gravois Planing Mill, Inc., St. Louis Robert Paradoski, (314) 776 2800

Lancia Brothers Woodworking & Fixture Mfg. Co., St. Louis Bob Naumann, (314) 721 0413

Merric Inc., Bridgeton Daniel Claypool, (314) 770 9944

Specialty Cabinets Inc., Belton Tim Eick, (816) 322 2211

Square One Studio, Kansas City Chad Grossenkemper, (816) 753 0351

St. Louis WoodWorks, St. Louis Gary Leek, (314) 652 9663

Tummons Custom Woodworking, Kansas City Kent Klepper, 816-283-3335

Village Gallery Inc., Salem Carl Williams, (573) 729-2726

*WoodByrne Cabinetry, Inc., St. Louis Timothy Byrne, (314) 621 4545, ext. 105

Montana

Le Cabinet Shoppe Inc., Laurel Gordon Smith, (406) 628 8222

Moderne Cabinet, Great Falls Layne Shanahan, (406) 453 4711

Pine Door Manufacturing, Darby Steve Morris, (406) 821 3024

- *Pyramid Cabinet Shop, Billings Dan Hugelen, (406) 876-1521
- *Sidney Millwork Company, Sidney Lee Harris, (406) 482 2810

WoodEz Fine Woodworks,LLC, Columbia Falls Bill Woody, (406) 892 5194

Nebraska

*C & H Cabinets and Countertops, Inc., Crete John Culver, (402) 826 5887

Kay Dee Company of Omaha, Omaha David Walz, (402) 593 9663

Nevada

B & C Cabinets & Millwork, Inc., Carson City Alex Bullentini, (775) 322 0000

Herrick & O'Herron, Inc., North Las Vegas Brian Herrick, (702) 651 9725

*Pacific Showcase, Las Vegas Steve Keane, (702) 796 7272

Victory Woodworks, Sparks Brandan Koehn, (775) 348 7552

Weber's Cabinet & Fixture Co., Reno Nick Weber, (775) 322 1100







New Hampshire

*C.W. Keller & Assoc. Inc., Plaistow Charles Keller, (603) 382 2028

Chamberlain Companies Inc., Salem Rebecca Janco, (603) 893 2606

Crown Point Cabinetry, Claremont Brian Stowell, 1-800-999-4994

Procraft Corporation, New Boston James Wilcoxen, (603) 487 2080

*The Woodworks Arch. Millwork, Londonderry Gary Bergeron, (603) 432 4050

New Jersey

*Artistic Doors and Windows, Avenel Rick Autovino, (732) 726 9400

*B & M Custom Cabinetry, Blackwood Mark Leonetti, (856) 227 9248

Cabinet-Tronics, Inc., Birmingham Mike Lockwood, (609) 267 2625

Capitol Woodwork, Marlton Richard Palko, (856) 817 0001

Collingswood Arch. Millwork, Collingswood Robert Engelke, (856) 854 0440

*Corporate Woodworking, Inc., Fairfield Bob Brennan, (973) 227 2211

Eastern Millwork Inc., Jersey City Andrew Campbell, (201) 451 9510

Epic Millwork, Somerset Vincent Biviano, (732) 296 0273

*Hausmann Industries, Inc., Northvale Keith McHugh, 201-767-0255, ext. 1

Hutchinson Cabinets, Sewell George Hutchinson, (856) 468 5500

Jafco Industries, Middlesex Abraham Wercberger, (732) 356 1502

Laurel Millwork, Gloucester Gary Gilbert, (856) 251 3100

*Lukach Interiors, Inc., Clifton Mike Stefanoski, (973) 777 1499

Middle Atlantic Products, Fairfield Jeff Provost, (973) 383-1011

Oliveira & Castro dba Art Woodwork Corp., Linden Jorge Oliveira, (908) 364 5286

*Osborn's Mill, Farmingdale Mark Piccolo, (732) 751 0889

Patella Woodworking, Passaic Darrin McCool, 973-916-0100

Prestige Millwork LLC, Bridgewater Mindy Zankel, (908) 526 5100, ext. 301

Progressive Woodworking, Edison Bruce Seroff, (732) 906 8680

RPI Industries Inc., Medford Kevin Martorelli, 609-714-2330, ext. 10 Salon Interiors, South Hackensack Walter Siegordner, 201-488-7888, ext. 1

Sloan & Company, Inc., Mountain Lakes Gennady Zaretsky, (973) 227 3555

Somerset Wood Products Co., Raritan Mitch Bloch, (908) 526 0030

Victor Robbins Group LLC, Hainesport Robert Schultz, 609-267-0080, ext. 210

New Mexico

*Albuquerque Cabinet Brokers, LLC, Albuquerque Scott Tregembo, (505) 345 4331

*Antix, Inc., Las Cruces Anthony Harris, (575) 526 2398

Artistic Millwork & Cabinets, Albuquerque Ronald Sanchez, (505) 899 6006

*Enterprise Builders Corporation, Inc., Albuquerque Ralph Baldwin, (505) 857 0050

*Fame Mfg/NM School Products, Albuquerque Pete Moore, 505 884 1426 ext. 2

*Jaynes Structures, Inc., Albuquerque Andrew Sisneros, (505) 345 8591

*OGB Architectural Millwork, Albuquerque Rick Thaler, (505) 998 0000

*P&M Caseworks, LLC, Albuquerque Adrian Jansz, (505) 883 4617

New York

All Craft Fabricators, Inc., Hauppauge Adriana Nolasco, (631) 951 4100

*Artone, LLC, Jamestown Michael Calimeri, (716) 664 2232

*Bauerschmidt & Sons, Inc., Jamaica Fred Bauerschmidt, (718) 528 3500

Beaver Creek Industries, Inc., Canaseraga Gary Bajus, (607) 545 6382

*BGI Interiors, Lackawanna David Owczarzak, (716) 893-1417

Cabinet Shapes Group LLC, Long Island City Maria Seretis, (718) 784 6255

Carob Industries Inc, Holbrook Robert Levey, (631) 225 0900

Centre Interiors Woodworking Co., Ozone Park Alex Lee, (718) 323 1343

Champion Millwork, Inc., Syracuse Mark Zapisek, (315) 463 0711

*Christiana Millwork, Jamesville Ross Tuzzolino, 315-492-9099, ext.30

*Clearwood Cust. Carpentry & Millwork, East Syracuse Kyle Latray, 315-432-8422, ext. 1

Colecraft Commercial Furnishings, Jamestown David Messinger, (716) 488 2810

*Commercial Display and Design, LLC, Norwich LeRoy Burlingame, (607) 336 7353 *Conley Caseworks, Elma

David Lock, (716) 655-5830

Creative Laminates, Inc., Syracuse Joe Pandich, (315) 463 7580

D & W Design and Manufacturing, Middletown Jacob Katz, (845) 343 3367

Dart Architectural Woodworking LLC, Brooklyn Artiom Tomchin, (718) 497 1837

*Digifabshop, Hudson

John Tompkins, (518) 249 6500

*E. M. Pfaff and Son, Inc., Horseheads Susan Alexander, (607) 739 3691

Elli NY Design Corp., Maspeth Peter Ligas, (718) 418 9002

*Forest Materials Inc, Buffalo Jeffrey Hoffman, (716) 895 3900

Four Daughters, LLC, Long Island City Moshe Granit, (718) 391 0440

George V DeVito Master Carpenter Inc, Medford George DeVito, (631) 286 5080

Gilbert Displays Inc., Melville Marshal Gross, 631-577-1100, ext. 156

Handcraft Cabinetry Inc., White Plains Michael Ford, 914-681-9437

Island Arch. Woodwork, Inc., Ronkonkoma Edward Rufrano, (631) 737 0020

*Jackson Woodworks, Inc., Brainardsville Christine Jackson, (518) 651 2032

*Kirchhoff-Consigli Construction Mgt., Pleasant Valley Dan LaCelle, (845) 635 1800

LEAP, dba Brooklyn Workforce Innovations, Brooklyn Scott Peltzer, 718 389-3636, ext. 17

*Lifetime Design Corp, Deer Park
James Romanelli, 631-242-1162, ext. 2

M&D Millwork, LLC, Amityville Darren Winter, (631) 608 4444

*Millco Woodworking LLC, Hall Charles Millerd, 585-526-6844, ext.18

Miller Blaker, Inc., Bronx Jerome Nocerino, (718) 665 0500

MMC Millwork, Albany Lief Larsen, (518) 465 4109

Modworxx, New York Joe Patrovich, (646) 395-1216

MTD Corporation, West Babylon Matthew Turnbull, (631) 491 3905

Nordic Interior, Inc., Maspeth Helge Halvorsen, (718) 456 7000

NR Wood Design, Brooklyn Franklin Nunez, (718) 497 2566

Nu-Tech Furnishings, Islandia Gary Citera, 631-923-0300, ext. 104

NY Custom Interior Millwork Corp., Astoria Elizabeth Lagos, (718) 392 1600









*Petersen Geller Spurge, Inc., Hudson Scott Manchester, (518) 828 2608

Platinum Millworks, Inc, Bronx Kiaran Spellman, (718) 509 0990

Precision Cabinets Inc., Smithtown Peter Loscialpo, (631) 543-3870

Premium Woodworking, LLC, West Babylon Bhevendra Persaud, (631) 485-3133

Quaker Millwork and Lumber, Inc., Orchard Park Robert Raber, 716-662-3388, ext. 1

*R.B. Woodcraft, Inc., Syracuse Raymond Brooks, (315) 474 2429

Red Barn Cabinet Shop, Brooktondale Ben Boynton, (607) 539 7675

Ridge Cabinet & Showcase, Inc., Rochester Steve Lader, (585) 663 0560

Rimi Woodcraft Corp., Bronx George Desis, (718) 824 3900

*Riverfront Custom Design, Inc., N. Tonawanda Paul Tucker, (716) 693 2501

*Roscoe Brothers Millwork, Inc., Dryden Jack Roscoe, (607) 844 3750

Scanga Woodworking Corp., Cold Spring John Paul Scanga, (845) 265 9115

Situ Fabrication, Brooklyn Basar Girit, (718) 855 2170

Solid Surface Craftsman, Inc., Glenville Alan Boulant, (518) 388 8644

Specialty Cabinetry & Woodworking, Greene Joshua Browning, (607) 656 4100

Storm King Group, Inc., Montgomery Tim Leiching, (845) 457 5552, ext. 307

Thornwood Architectural Woodwork, Thornwood Tim Egan, (914) 773 1400

*Tobin Woodworking, Inc., Farmingdale Jody Tobin, 631-249-1614, ext.30

***T-Squared Custom Millwork Inc., Oxford** Tracy Tarbell, (607) 843 2442

Vella Interiors, Inc., Long Island City Michael Vella, (718) 729 0026

W. Designe Inc., Peekskill Alejandro Bernabo, (914) 736 1058, ext. 308

*Wood Etc., Inc., Syracuse Jesse Schmidt, (315) 484 9663

Woodtronics, Inc., Yorktown Heights Jan Efraimsen, (914) 962 5205

North Carolina

Apex Marble & Granite, Inc., Morrisville Hank Lane, (919) 462 9202

- *Arrowood Manufacturing, LLC, Norwood Jim Yeatts, (704) 474 3281
- *Atlantic Commercial Caseworks, Charlotte Nathaniel Gatewood, (704) 393 9500
- *Basepoint, Inc., Sharpsburg Larry Gutshall, (252) 977 7549
- *BMC Architectural Millwork, Greensboro Scott Boswell, (336) 621-1208
- *Cabinet Kraftsmen Specialties, Inc., Durham D.J. Spencer, (919) 477 6318
- *Carocraft Cabinets, Inc., Charlotte Larry Stroud, (704) 376 0022

Carolina's Top Shelf Custom Cabinets, Charlotte Tony Bennett, 704.376.5844

Caseworx, Hudson John Bostian, (828) 212 0000

Cleora Sterling Corporation, Mebane Chip Cappelletti, (919) 563-5800, ext. 224

- *Custom Wood Products of Rural Hall, Rural Hall James Simmons, 336-969-6886, ext. 211
- *D & L Cabinets, Inc., Graham Liz DeMarco, 336-376-6009, ext. 2
- *Forest Millwork, Inc., Asheville Alan Tenan, 828-251-5264, ext. 3

Garland Woodcraft Co., Inc., Durham Harold Yates, (919) 596 8236

- *Hajjar Cabinet Systems, Goldsboro William Hajjar, (919) 735 7547
- *Hardwood Designs, Hillsborough Tom Carstens, (919) 643 1100

Heritage Woodwright Ilc, Denver Robb Parker, (828) 228 8072

- *Interior Wood Specialties Inc., Hight Point Huig Zuiderent, (336) 431 0068, ext. 230
- *Kewaunee Scientific Corporation, Stateville Cynthia Freeze, (704) 873 7202

Lentz Cabinets and Associates LLC, Arden Jason Higgins, (828) 687 7688, ext. 105

Madison Construction Group, Pineville Chris Mezzanotte, (704) 588 4992

*Master Kraft Inc, Matthews Michael Kovalev, (704) 234-2673

MDN Cabinets Inc, Raleigh Justin Hanlon, (919) 662 1090

- *Northside Cabinets Inc., Hillsborough Peter Singer, (919) 732 6100
- *Prestige Millwork Inc., Star Kim Gariepy, (910) 428 2360
- *Pridgen Woodwork Incorporated, Whiteville Jack Burgess, (910) 642 7175

RLS Commercial Interiors, Inc., Wendell Robert Stout, (919) 365 4086

*Rowland Woodworking, Inc., High Point Jeffrey Cox, (336) 887-0700

S. Harris Inc., Sophia Steven Harris, (336) 399 4919

Salisbury Millwork/Kronen Casework, Salisbury Leon Mabe, (704) 603 4501

- *Stanly Fixtures Co., Inc., Norwood Todd Curlee, (704) 474 3184
- *Stephenson Millwork Co., Inc., Wilson Lee Stephenson, (252) 237-1141
- *The Ullman Group, Charlotte Luke Ullman, (704) 321 4174

Triangle Case Work, Inc., Raleigh Ricardo Martinez, (919) 781 2270

TS Woodworks and RAD Design, Inc., Monroe Toral Jagani, (704) 238 1015

Unique Concepts, Wendell Lynne Leach, (919) 366 2001

*Watson Wood Works, Winston-Salem Jesse Watson, (336) 788 1881, ext. 230

WoodTech/Interiors, Inc., Charlotte Bob Binner, (704) 332 7215

Yadkin Valley Cabinet Co, Inc, Mount Airy Brad Collins, (336) 786 9860

Zepsa Industries, Inc., Charlotte Ed Zepsa, (704) 583 9220

North Dakota

Cal-Dak Cabinets, Minot Darwin Maasjo, (701) 838 2901

- *Minot Sash and Door Company, Minot Michael Feist, (701) 852 2181
- *TMI Systems Corporation, Dickinson Chris Johnson, (701) 456 6716
- *Woodside Industries, Inc., Cavalier Jerry Symington, (701) 265 8212

Ohio

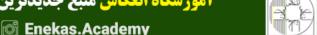
Allen Cabinetry & The Countertop Shop, Mansfield Matt Schag, (419) 526 6505

- *Amtekco Industries, Inc., Columbus Bruce Wasserstrom, (614) 228 6590
- *ArtWoodworking & Mfg. Co., Cincinnati Diana Wellman, 513-681-2986
- *Bruewer Woodwork Mfg. Company, Cleves Ralph Bruewer, (513) 353 3505
- *Cassady Woodworks Inc., Dayton Tom Joch, (937) 256 7948

Colby Woodworking, Inc., Dayton Steve Colby, (937) 254 7647

*Conte Custom, Ltd, Columbus Sam Amore, (614) 595 3558







Cooper Enterprises, Inc., Shelby Monty Friebel, (419) 347 5232

*Corna Kokosing Construction Co., Westerville Jim Graves, (614) 901 8844

*CourtHouse Manufacturing, LLC dba Chappell Door Co., Washington Courthouse

Wayne Gooley, (740) 335 2727

Creative Cabinets, Ltd, Lancaster Troy Shurtz, (740) 689 0603

*Crowe's Cabinets, Inc., Lowellville Paul Crowe, (330) 536 2545

Custom Millwork Designs, Oakwood Village James Torrence, (440) 232 4644

DB Cabinets & Construction, Arcanum Dennis Benedict, (937) 692 5633

Dover Cabinet Industries, Inc., Dover John Perkowski, (330) 343 9074

*Eurocase Arch. Cabinets & Millwork, Millersburg Nick Mullet, 330-674-0681, ext. 2

*Forum Manufacturing Inc., Milford Center Nancy Kovacs, (937) 349 8685

Hamilton Sorter Co. Div. Workstream Group, Fairfield Earl Crawford, (513) 870 4400

*Hoge Lumber Company, New Knoxville Mike Burd, (419) 753 2263

*idX Corporation, Dayton Isaac Bokros, (812) 280 0000, ext. 6274

JAH Woodworking, LLC, Blomingdale John Humpe, (740) 266 6949

*Keim Lumber Company, Charm Duane Hershberger, (330) 893 2251

Merritt Woodwork, Mentor Keith Merritt, (440) 942 0205

*Mill Tech, LLC, Columbus Kevin Henderson, (614) 275 1888

*Mock Woodworking Co., Zanesville Douglas Mock, (740) 452 2701

MRO Built, North Canton Jackie French, (330) 526-0555

Ohio Wooden Bench /Luken Const., Cincinnati Kenneth Luken, (513) 941 5400

Ohio Woodworking Company, Norwood Tom Frank Jr., (513) 631 0870

Okeana Hardwoods & Mfg., Okeana Ken Zawaski, (513) 738 3421

P & T Millwork Inc., Chagrin Falls Michael Doyle, (440) 543 2151

*Reserve Millwork, Inc., Bedford Hgts Diane Tutolo, (216) 531 6982

Riceland Cabinet Corporation, Wooster Steve Yoder, (330) 601 1071

*Rivereast Custom Cabinets, Inc, Toledo John Weiser, (419) 244 3226 Riverside Construction Services, Inc., Cincinnati Robert Krejci, (513) 723 0900

Royal Cabinet Design Co., Brook Park Joe Estephan, (216) 267 5330

Salem Mill & Cabinet, Salem Bruce Winters, (330) 337 9568

Sauder Manufacturing Company, Archbold Brent Holland, (800) 537 1530

Sheridan Millwork & Cabinetry, Cleveland Ed Sheridan, (216) 663 9333

*Signature Millshop, Columbus Mario Grilli, (614) 469 1230

*Southern Cabinetry Inc., Bidwell Don Strieter, (740) 245 5992

*Stanton Millworks, Cincinnati John Zembrodt, (513) 961 7201

Stratton Creek Wood Works, LLC, Kinsman Kathy Lawman, (330) 876 0005

Stull Woodworks Inc., Troy Brian Stull, (937) 698 8181

*Ted Bolle Millwork, Inc., Springfield Patrick Nartker, (937) 325 8779

*Topcraft, Inc., Barberton Bill Cvammen, (330) 753 3083

Tower Industries, LTD., MASSILLON Peter Martin, (330) 837 2216

*Vaughn Interior Concepts, Inc, Dayton Craig Vaughn, (937) 220 9996

*Vivo Brothers Inc., Poland Vince Vivo, 330-629-8686, ext. 1

Volpe Millwork Inc., Cleveland John Volpe, (216) 581 0200

*Wittrock Woodworking & Mfg., Cincinnati Chris Wittrock, (513) 891 5800

*Wood Concepts Inc., Cleveland lackie Even. (216) 579 0500

*Wood Dimensions Inc., Cleveland Thomas Rocks, (216) 251 5509

Oklahoma

Alpha Omega Woodworks, LLC., Norman PJ Pinkerton, (405) 364 0022

*Contemporary Cabinets, Edmond Bruce Pezant, (405) 330 4592

*Cooper Cabinet Systems, Oklahoma City Matt Cooper, (405) 528 7220

*EGR Incorporated, Oklahoma City Darren Lister, (405) 943 0900

*FADCO, Inc, Tulsa Bob Vincent, (918) 832 1641

*Lakewood Cabinetry, Langley Doug Olson, (918) 782 2203

Strategic Retail Concepts, Sapulpa Tony Ducato, (918) 581 6800 *Wood Systems, Inc., Tulsa Casey Decker, (918) 749 7062

Oregon

*Advance Cabinet Designs, Inc., Eugene Andy Michaud, (541) 465 3394

*Architectural Millwork Mfg. Co., Eugene Jarold Stump, (541) 689 1331

*Artek, Inc., Beaverton
Michelle Cartwright, (503) 641 6877

Cascade Cabinets & Countertops, Central Point

Randy Craig, 541-727-7877 Charles Marpet Fine Woodworking, Cottage Grove Charles Marpet, (541) 767 0672

*Fuller Cabinets, Eugene Danielle Benson, (541) 349 9887

Old Mill Cabinets and Millwork, Springfield Chuck Dulac, (541) 246 2006

Salem Wood Products Inc., Salem Dan Koonce, (503) 364 9772

W.C. Cabinets dba Fixturelogic, Eugene Mike Petrushkin, (541) 485 7579

Pennsylvania

*Allegheny Millwork & Lumber, Lawrence William Clasper, (724) 873 8700

*American Millwork & Cabinetry, Inc., Emmaus George Reitz, (610) 965 0040, ext. 224

*Artisan Display Inc., Red Hill Ted Wassmer, (215) 679 8577

*Beam's Custom Woodworking Inc., Morgantown William Beam, (610) 286-9040

*Bentley & Collins Company, Montoursville Kurt Fritz, (570) 546 3250

*Boyertown Planing Mill Company, Boyertown John Bingaman, (610) 367-2124

Brightbill Industries Inc., Harrisburg Martin Brightbill, (717) 233 4121

Bristol Millwork Inc., Philadelphia Michael Baier, Sr., 215-533-1921

Burns & Wohlgemuth, Bensalem George Wohlgemuth, (215) 638 9672

C&S Custom Cabinets, Montoursville Wesley Bower, (570) 368 3130

Casework Technology, Elverson John Mandis, (610) 913 7611

CraftPoint Concepts, Ephrata Konstantin Reznik, 717-283-4325, ext. 301

*E. B. Endres Inc., Huntingdon Richard Endres, (814) 643 1860

F. DeFrank & Son Custom Cabinets, Inc., Smock Dominic DeFrank, (724) 430 1812

*Fine-line Cabinets, Inc., Hollidaysburg Douglas Irvin, (814) 695 8133









FW Millworks LLC, Erie Dean Allred, (814) 449 0323

- *Giffin Interior & Fixture, Inc., Bridgeville Dustin Giffin, (412) 221 1166
- *Glenshaw, Allison Park Kenneth Rogg, (412) 753-0231
- *Harmony Plus Woodworks Inc., Dillsburg Terry Frankenfield, (717) 432 0372

Hill Woodworks, Inc., Brogue Jim Hill, (717) 927-9771

*Hoff Enterprises Inc., Johnstown Kurt Freidhoff, (814) 535 8371

Ivan C. Dutterer, Inc., Hanover Rick Sasse, (717) 637 8977

*J.C. Snavely & Sons, Inc., Lancaster Alan Hinson, (717) 291 8989

*JBI/Parisi, Newtown
Timothy Parisi, (215) 968-6677, ext. 123

JWI Architectural Millwork Inc., Mercersburg Gary Ahalt, (717) 328 5880

Lancaster Cabinet Company, Leola David Allgyer, (717) 556 8420

- *Master Woodcraft Corporation, Washington David Diesel, (724) 225 5530
- *Merrigan Corp dba/National Woodwork Manufacturing, Bethlehem Christine Merrigan, (610) 317 6300

Millwork Solutions Inc., Seward Stan Paczek, (814) 446 4009

Mitre Wright Inc., York Todd Salony, (717) 812 1000

Morris Black and Sons, Allentown Charles Buchsbaum, (610) 264 2700

New Holland Church Furniture, New Holland Bradley Kurtz, (717) 354-4521

Paul Downs Cabinetmakers, Bridgeport Paul Downs, (610) 239-0142, ext. 101

Philadelphia Custom Millwork, Ft. Washington Kevin Cantwell, (215) 285 8589

Pittsburgh Specialty Cabinet Company, Verona Leo Lisowski, (412) 731 1092

*Rynone Manufacturing Corp, Sayre Richard Rynone, (570) 888 5272

SSC Distributors, Chester Barry Scholtz, (610) 494 2700, ext. 108

- *Team Laminates Company, Pittsburgh John Earnest, (412) 323 1911
- *Tech 2000 Woodworks, Inc., Jeannette Keith Geller, (724) 522 9914

- *Wood-Metal Industries, Selinsgrove Scott Groce, (570) 374 1176
- *Wyatt Incorporated, Pittsburgh Frederick Episcopo, (412) 787 5800

Puerto Rico

*Hambleton Group Companies, Inc., San Juan Tito Suarez, (787) 781 8186

Rhode Island

All State Fabricators, Div. of EMI Ind., Cranston William Johnson, (401) 785 3900, ext. 1

- *Artisan Millwork, LLC, Pawtucket Peter Sparling, (401) 721 5500
- *Design Fabricators, Inc., Cranston Roberta Degraide, (401) 944 5294
- *Frank Shatz & Company, Inc., Warwick Randy Shatz, (401) 739 1822
- *Herrick & White, Ltd., Cumberland Kenneth Bertram, (401) 658-0440
- *Jutras Woodworking, Inc., Smithfield Dave Payette, (401) 949 8101
- *Millwork One, Inc., Cranston John Fish, (401) 738 6990, ext. 131

T & C Woodworking, Pawtucket Ferdinando Moniz, (401) 728 9663

Wetstone Design & Millwork, Middletown Fred Rego, (401) 619 5930

South Carolina

Biggs Casework, Florence Catharine Love, (843) 673 0081

*Blue Ridge Cabinetworks, LLC, Spartanburg Benjamin Ratterree, (864) 595 0398

Cabinets of the Carolinas, Inc., Greenville Kenny Witthuhn, (864) 292 9901

Charleston Woodworks, Inc., Charleston James Jacobs, (843) 744-0016

- *Coastal Millwork & Supply LLC, Summerville Deb Naro, (843) 873 9192
- *Designer Cabinetry by Flanders, Gaston Paul Flanders, (803) 739 0034
- *James McGrew Cabinetmakers, Columbia James McGrew, (803) 933 9988
- *Low Country Case and Millwork, Inc., Ladson David Stasiukaitis, (843) 797 0881

M&M Custom Woodworks, Inc., Greenville Gregory Mock, (864) 269 0888

- *Palm Bay Cabinet Company, LLC, Beaufort Dustin Qualls, 843-846-2900
- *PCI Cabinetworks, Harleyville Patricia Wilkinson, 843-462-7509, ext. 1

- *Peralta Woodworks, Inc., Columbia Ernie Peralta, (803) 779 6669
- *Satterfield Woodworking Inc., Green Gene Fowler, (864) 877 0706

Southern Commercial Interiors Inc., Lexington Rick Batchelor, 803.808.0346

- *Specialty Woodworks, Inc., Lexington Graham Houghten, (803) 957 8872
- *Woodco Inc., Piedmont Brian Dobson, (864) 277 4001

South Dakota

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